

2016

**TRAINING AND DEVELOPMENT**

*Conducted at*

**NTPC- SAIL POWER COMPANY PRIVATE  
LIMITED, DURGAPUR**



**By**

**Ananya Roy**

**MBA**

**2<sup>nd</sup> Year, 3<sup>rd</sup> Semester**

**Roll No.; 12000915002**

**Registration No.; 151200710002 of 2015-2016**

**DR.B.C ROY ENGINEERING COLLEGE**



एनटीपीसी - सेल पावर कम्पनी (प्राइवेट) लिमिटेड  
(एन.टी.पी.सी व सेल का संयुक्त उद्यम)

दुर्गापुर  
DURGAPUR

**NTPC - SAIL Power Company (Private) Ltd.**  
(A Joint Venture of NTPC & SAIL)

Ref: NSPCL/DGP/HR/ VT/ Certificate/16

Date 13.08.2016

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Ms. Ananya Roy, Roll. No. 12000915002, 3<sup>rd</sup> Semester, MBA in HR from "Dr. B.C.Roy Engineering College, Durgapur, has undergone one month Industrial Training at NTPC-SAIL POWER (P) COMPANY LIMITED w.e.f. 11.07.2016 TO 10.08.2016. During the training she has shown tremendous learning propensity.

We wish her all success in her future endeavours.

*S.Chakraborty 13/08/16*  
(S.Chakraborty)  
Asst. Manager (HR)

एस. चक्रवर्ती  
SUBHASIS CHAKRABORTY  
सहायक प्रबंधक (मा.सं.)  
Asst. Manager (H.R.)  
एन एस पी सी. एल, दुर्गापुर-713203  
NSPCL, DURGAPUR-713203

CPP II, Durgapur Steel Plant Complex, Durgapur - 713 203 (W.B.) Fax : 0343-2584720

सीपोपी-11, दुर्गापुर स्टील प्लांट कॉम्प्लेक्स, दुर्गापुर-713203 (पं०ब०) फैक्स : 0343-2584720

Registered Office : 4th Floor, NBCC Tower, 15, Bhikaji Cama Place, New Delhi - 110066, Fax : 011-26717364

पंजीकृत कार्यालय : 4था मंजिल, एन.बी.सी.सी. टावर, 15, भीकाजी कामा प्लेस, नई दिल्ली-110066, फैक्स : 011-26717364

CIN No. : U74899DL1999PTC 098274

# apps ka baap



## PROJECT REPORT

SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR  
**MASTER OF BUSINESS ADMINISTRATION (MBA)**

BY

DEEPAK KUMAR

ROLL NO.: - 1504015

MBA (MARKETING)

SESSION: - 2015-2017

UNDER THE GUIDANCE OF

**MENTOR**

**MR. SNEH KUMAR**  
SR. CHANNEL MANAGER  
DHANBAD (JHARKHAND)

**INTERNAL GUIDE**

**PROF. NILOY ROY**  
MBA.,  
BCREC. DURGAPUR



**FACULTY OF MANAGEMENT STUDIES**

**DR. B.C.ROY ENGINEERING COLLEGE, DURGAPUR**



### To Whom It May Concern

This is to certify that Mr. DEEPAK KUMAR, a student of MBA (Marketing), Roll no- 1504015 Of DR. B.C.ROY ENGINEERING COLLEGE, DURGAPUR session 2015-2017 Has completed his Training on the topic of "Digital marketing in e-commerce in Askme.com", and successfully Undertook the above dissertation with total sincerity and dedication to our satisfaction. His conduct during the training period was good.

We wish him all the best & hope that this training might help in his professional career.

For askme.com

**A MARKET RESEARCH ON UNDERSTANDING THE  
CONSUMER & CUSTOMER PERCEPTION  
FOR**



**PRESENTED BY:**

**DEEPAK KUMAR RAM**

**BRANCH: MBA (MARKETING MANAGEMENT)**

**COLLEGE ROLL: 1504010**

**REGISTRATION NO: 151200710008**

**COLLEGE: DR. B.C.ROY ENGINEERING COLLEGE, DURGAPUR**

June 28, 2016

Certificate

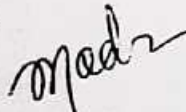
This is to certify that Mr. Deepak Kumar Ram (student of MBA at Dr. B. C. Roy Engineering College, Durgapur) has worked under the guidance of Mr. Sourav Chakraborty, Franchise Development Manager on the project '**Prospecting for Multi brand car service franchise network**'.

Deepak, has sincerely worked on the project from **February 23, 2016 to April 22, 2016** and has completed the project successfully.

We wish him all the best in all his future endeavours.

Yours Sincerely,

**For Mahindra First Choice Services Ltd.**



**Rahul Madan**

**Head - Human Resources,**

**Business Excellence & Customer Care**



**A Study to ascertain the acceptability of the Mahindra First Choice Any Car Service Project of Mahindra First Choice Service Ltd in West Bengal**



**A Summer Project Report**

Submitted by :-

Name - PINTU MISHRA

Roll No -12000915016

Under The Supervision of:-

Dr. ARUNAVA MOOKHERJEE  
ASSOCIATE PROF.(MARKETING)  
Basic Sc.& HUMANITIES

Dr. B. C. ROY Engineering College ,Durgapur

**MAULANA ABUL KALAM AZAD UNIVERSITY OF TECHNOLOGY, WESTBENGAL**

June 28, 2016

Certificate

This is to certify that Mr. Pintu Mishra (student of MBA at Dr. B. C. Roy Engineering College, Durgapur) has worked under the guidance of Mr. Sourav Chakraborty, Franchise Development Manager on the project 'Prospecting for Multi brand car service franchise network'.

Pintu, has sincerely worked on the project from **February 23, 2016 to April 22, 2016** and has completed the project successfully.

We wish him all the best in all his future endeavours.

Yours Sincerely,

**For Mahindra First Choice Services Ltd.**

  
**Rahul Madan**

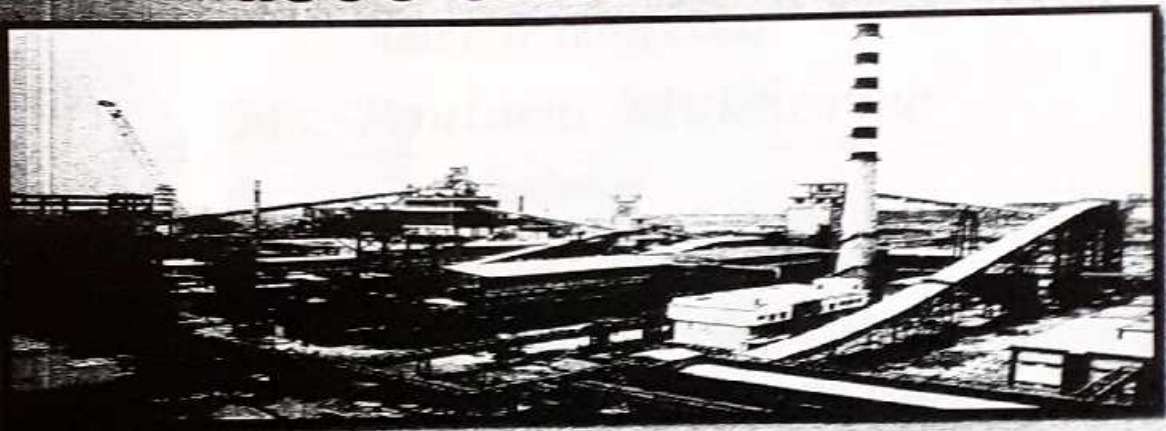
**Head - Human Resources,**

**Business Excellence & Customer Care**

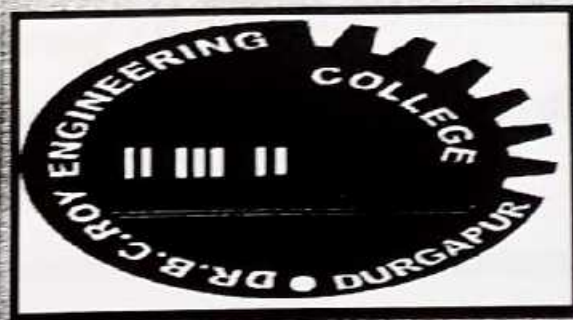




**Steel Authority of India Limited  
IISCO Steel Plant**



PROJECT REPORT ON  
**THE STUDY OF EMPLOYEE WELFARE MANAGEMENT IN SAIL-ISP**



**SUBMITTED BY-**

**POULOMI MUKHERJEE**

**MASTERS OF BUSINESS ADMINISTRATION**

**IN HUMAN RESOURCE MANAGEMENT**





स्टील अथॉरिटी ऑफ इण्डिया लिमिटेड  
STEEL AUTHORITY OF INDIA LIMITED  
इस्को स्टील प्लांट  
IISCO STEEL PLANT

## HUMAN RESOURCE DEVELOPMENT CENTRE

BURNPUR

*This is to certify that*

*Ms. Poulomi Mukherjee*

*student of*

*MBA(HR), 2nd Year*

*Dr. B C Roy Engineering College, Durgapur*  
*has undergone Industrial Training at our Works*  
*from 04.07.2016 to 02.08.2016.*

*During the training period he/she has been given exposure to*  
*various functions of Human Resource Management.*

*His/Her attendance was regular and conduct was also*  
*found satisfactory.*

*We wish him/her success in all future endeavours.*

Date of Issue : 02.08.2016

*[Signature]*  
Co-ordinator

*[Signature]*  
Head of HRD

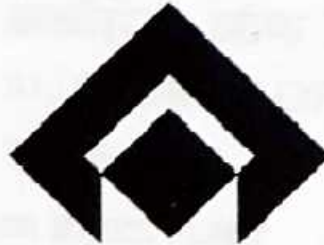
प्रमुख अधिकारी, आरडी

इ.एस.टी.प्लांट, बर्नपुर

उप-निदेशक (आरडी)

इ.एस.टी.प्लांट, बर्नपुर

# **Impact Assessment of CSR Activities of Durgapur Steel Plant, SAIL**



**सेल SAIL**

**STUDY CONDUCTED BY:**

**Rajeev Kumar**

**MBA**

**Dr. B.C. Roy Engineering College Durgapur**

**2016**



Sl. No. : 2016/9747



स्टील अथॉरिटी ऑफ इण्डिया लिमिटेड  
STEEL AUTHORITY OF INDIA LIMITED  
दुर्गापुर इस्पात संयंत्र  
DURGAPUR STEEL PLANT



मानव संसाधन विकास केन्द्र  
CENTRE FOR HUMAN RESOURCE DEVELOPMENT

*This is to certify that*

Mr./Ms. RAJEEV KUMAR ..... a student / trainee  
of DR. B.C. ROY ENGINEERING COLLEGE, DURGAPUR  
has undergone vacation training in MBA(1R)  
from 01-Aug-2016 to 02-Sep-2016 ..... in the  
*undermentioned departments.*

Departments :  
CHANGE FORWARD  
C.S.R.

**NOTE :**

*He has completed a project report on "Impact Assessment of CSR Activities of Durgapur Steel Plant, SAIL."*

Total No. of days attended..... 29 Days

02/09/2016  
P Shaw  
Dy. General Manager(HRD)

एन शर्मा प्रबंधक (मानव संसाधन)  
Dy. General Manager (HRD)  
मानव संसाधन विभाग, दुर्गापुर  
C. H. R. D.

A PROJECT REPORT  
ON  
"RECRUITMENT AND SELECTION"  
IN KRAFT HEINZ PVT.LTD

**KraftHeinz**

SUBMITTED TO:  
FACULTY OF MANAGEMENT STUDY  
[BCREC]

MASTER OF BUSINESS ADMINISTRATION

BY

SHRABANI CHATTERJEE

REGISTRATION NO/ROLLNO - 12000915024

UNDER THE GUIDANCE OF  
PROF.KRISHNA ROY

**DR.BC ROY ENGINEERING COLLEGE**

JEMUA ROAD,FULJHORE,DURGAPUR-713206

2015-2017



Heinz India



Heinz India Private Limited  
Affiliate of the Kraft Heinz Company

Kolkata Branch  
Heinz India Private Limited  
2nd Floor, 49/2, Purna Das Road,  
Kolkata - 700 029  
Tel. Off. +91-33-4400 5555  
Fax Off. +91-33-4400 5551  
Website: www.heinz.co.in

To Whomsoever It May Concern

This is to certify that Miss. Shrabani Chatterjee, of Dr. B C Roy Engineering College, Shrabani Chatterjee has done a learning stint with Heinz India, in the Sales function.

The project was titled as "RECRUITMENT AND SELECTION". The duration of the project was From 21/03/2016 to 25/06/2016.

Her conduct during the internship period was good. We wish her all the best for all her futures endeavors.

Bibha Saha

DEPUTY MANAGER - HUMAN RESOURCES

REGD. OFFICE : 7th FLOOR, 'D' - SHIVSAGAR, WORLI, MUMBAI - 400 018, INDIA



**A PROJECT REPORT ON**  
**"TRAINING & DEVELOPMENT"**  
**OF**  
**NTPC-SAIL POWER COMPANY LIMITED,**  
**DURGAPUR.**



**SUBMITTED BY:**

**SHREYA SEN**

**M.B.A, FMS, B.C.ROY ENGINEERING COLLEGE,**

**ROLL NO.: 12000915026**

**REGN. NO.: 151200710026 OF 2015-16**



एनटीपीसी - सेल पावर कम्पनी (प्राइवेट) लिमिटेड  
(एन.टी.पी.सी व सेल का संयुक्त उद्यम)

**NTPC - SAIL Power Company (Private) Ltd.**  
(A Joint Venture of NTPC & SAIL)

दुर्गापुर  
DURGAPUR

Ref: NSPCL/DGP/HR/ VT/ Certificate/15

Date 13.08.2016

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Ms. Shreya Sen, Roll. No. 12000915026, 3<sup>rd</sup> Semester, MBA in HR from "Dr. B.C.Roy Engineering College, Durgapur, has undergone one month Industrial Training at NTPC-SAIL POWER (P) COMPANY LIMITED w.e.f. 11.07.2016 TO 10.08.2016. During the training she has shown tremendous learning propensity.

We wish her all success in her future endeavours.

*S.Chakraborty 13/08/16*  
(S.Chakraborty)  
Asst. Manager (HR)

एस. चक्रवर्ती  
SUBHASIS CHAKRABORTY  
असिस्टेंट प्रबंधक (मा.सं.)  
Asst. Manager (H.R.)  
एन एस पी सी एल, दुर्गापुर-713203  
NSPCL, DURGAPUR-713203

CPP II, Durgapur Steel Plant Complex, Durgapur - 713 203 (W.B.) Fax : 0343-2584726

सीपीपी-II, दुर्गापुर स्टील प्लांट कॉम्प्लेक्स, दुर्गापुर-713203 (पश्चिम बंगाल) फैक्स : 0343-2584726

Registered Office : 4th Floor, NSIC Tower, 1A, White II Cross Road, New Delhi - 110006, Fax : 011-26717064  
दुर्गापुर कार्यालय : 4<sup>थ</sup> मंजूर, एन.सी. टॉवर, 1A, व्हाइट II क्रॉस रोड, नई दिल्ली-110006, फैक्स : 011-26717064


CIN No. : U74899DL1999PTC 098274

A Project Report

On

Marketing Strategies and  
Customer Services of  
Big Bazaar

Name – Soudipta Kundu  
MBA- 2015-2017

  
Prof. Arindam Banerjee (Internal guide)

Date:



13-Aug-16

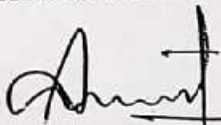
TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. Soudipta Kundu, 3<sup>rd</sup> Semester MBA Student from Dr. B C Roy Engineering College, Durgapur bearing Roll No: 1504006 has done internship at Big Bazaar - Banashankari," from 02<sup>nd</sup> Jul 2016 to 13 Aug 2016.

We appreciate his sincere efforts during the internship and we found his conduct to be good.

We wish him all the best for future endeavors.

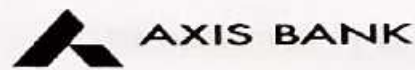
For Future Retail Limited,



Amit Kumar Dwivedi  
Sr. Executive -HR

**BIG BAZAAR**  
(A-DIVISION OF FUTURE RETAIL LTD.)  
# 92/9, 80 Feet Road, Kathriguppe,  
Banashankari 3rd Stage,  
BANGALORE - 560 085  
Mob - +91 8040933737

A  
PROJECT STUDY REPORT  
ON  
TRAINING UNDERTAKEN AT



TITLED  
"CAMEL ANALYSIS OF AXIS BANK"

SUBMITTED BY  
SOUMYA PANDEY  
ROLL NO.-12000915028  
(MBA : 2015-2017)

***Submitted in partial fulfillment of the requirements of  
summer internship program under the guidance of***

***PROF. INDRANI SENGUPTA (INTERNAL GUIDER)***

***DR. B. C. ROY. ENGINEERING COLLEGE***

***&***

***MR. KOUSHIK MUKHERJEE (EXTERNAL GUIDER)***

***OPERATION HEAD, AXIS BANK LTD, DURGAPUR***



Date: Wednesday, September 28, 2016

**TO WHOMSOEVER IT MAY CONCERN**

This is to inform that Mr. Soumya Pandey, a student of MBA from Dr.B.C.Roy engineering college, Durgapur has completed his internship at AXIS Bank. he had worked on project titled "**CAMEL**" analysis, understanding the gaps in the process and suggesting measures to enhance relationship with customers, to further strengthen AXIS Bank's presence in the market under the guidance of Mr.Koushik Mukherjee. The internship was completed during the period of 04.06.2016 to 04.08.2016.

During the training the student has abide by the rules and regulation of our Bank and the code of conduct was found satisfactory.

We wish him all success in his future career.

For AXIS Bank Ltd.

  
Authorised signatory



Report on Training & Development Process

Rayon, Nayasarai

**SUBMITTED BY**

Subhra Rajeshwari

MBA-HR

Class Roll No. : 1504002

Dr. B.C Roy Engineering College

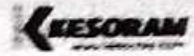
Session: 2015-2017

Durgapur

UNIVERSITY ROLL NO:- 12000915029

2016

NAYASARAI, WEST BENGAL



Aug 13, 2016

To whom it may concern

This is to certify that Ms. Subhra Rajeshwari, MBA-HR student of Dr.B.C.Roy Engineering College, Durgapur, has undergone In-plant training on Training & Development System in our Plant from 01.07.2016 to 13.08.2016.

During the course of her training, she was found to be sincere, hardworking and diligent.

We wish her all success in her career.

For KESORAM RAYON  
Cynet Industries Ltd.

  
P.K. Dutta  
Chief Personnel Officer

P + 91 33 2282 4721  
F + 91 33 2282 8879  
E : [info@kesoramrayon.com](mailto:info@kesoramrayon.com)

Kesoram Rayon - Unit of Cynet Industries Ltd.  
(Wholly owned subsidiary of Kesoram Industries Ltd.)  
10 Camac Street, Industry House, 11th Floor, Kolkata - 700 017  
Registered Office - Birla Building, 8th Floor, 9/1 R. N. Mukherjee Road,  
Kolkata - 700 001  
CIN - U74900WB2015PLC206720





**A PROJECT REPORT**  
**ON**  
**EFFECTIVENESS STUDY OF**  
**"ATTITUDINAL EXCELLENCE AT WORKPLACE"**

**AT**



**STEEL AUTHORITY OF INDIA LIMITED**  
**(A Government of India Enterprise)**  
**DURGAPUR STEEL PLANT**  
**DURGAPUR - 713203**



**PRESENTED BY:**

**URBASHI**

**BRANCH: MBA (HUMAN RESOURCE MANAGEMENT)**

**COLLEGE ROLL: 1504005**

**REGISTRATION NO: 151200710032**

**COLLEGE: DR. B.C.ROY ENGINEERING COLLEGE, DURGAPUR**



Sl. No. : 2016/9643



स्टील अथॉरिटी ऑफ इण्डिया लिमिटेड  
STEEL AUTHORITY OF INDIA LIMITED  
दुर्गापुर इस्पात संयंत्र  
DURGAPUR STEEL PLANT



मानव संसाधन विकास केन्द्र  
CENTRE FOR HUMAN RESOURCE DEVELOPMENT

*This is to certify that*

Mr./Ms. URBASHI ..... a student / trainee  
of DR. B.C. ROY ENGINEERING COLLEGE, DURGAPUR  
has undergone vacation training in HUMAN RESOURCE MANAGEMENT  
from 11-Jul-2016 to 12-Aug-2016 in the  
*undermentioned departments.*

Departments :  
CENTRE FOR HRD

NOTE :

*She has completed a project report on "*  
*Effectiveness Study for Attitudinal Excellence at Workplace".*

*12/08/2016*  
P Shaw  
Dy. General Manager(HRD)

Total No. of days attended..... 29 Days



# NEW ASIAN WORLD CONSULTANCY

Reg. No. S/1L/68403, Registered by Govt. of West Bengal  
Managed by Jagdish Verma Educational and Charitable Society

**ADMISSION, PLACEMENT AND IT INFORMATION CENTRE**

6/10 Uday Shankar Bithi, City Centre, Durgapur - 713216

email : [nawc.dgp@gmail.com](mailto:nawc.dgp@gmail.com)  
web Site : [www.nawconline.com](http://www.nawconline.com)

Phone No :  
09332221963  
09609900144  
09609900155

Ref. No.: NAWC/2016-2017/00243

Date : 13/09/2016

## TO WHOM IT MAY CONCERN

This is certify that Ms. Supriya Bharti, C/O Mr. Sajjan Barnwal as student of MBA (Major in Human Resource) in summer semester form DR. B.C.Roy Engineering College, MAKUT University has successfully completed 02(Two Months) from (11<sup>th</sup> July 2016 to 13<sup>th</sup> September 2016) long internship program at New Asian World Consultancy. During the period of her internship programme with us she was found Punctual, Hard Working and Inquisitive. We wish her every success in life.

For



New Asian World Consultancy




Date: 25<sup>th</sup> Oct 2016

**CERTIFICATE**

This is to certify that **Mr. Koustav Ghosh Hazra** student of Dr. B.C. Roy Engineering College, has successfully completed his project on "**A Study of Creating Awareness of Mutual Fund Among the LIC Agent**". The project period was from 06<sup>th</sup> July 2016 to 29<sup>th</sup> August 2016.

During this period he was found to be regular and hard working. We wish him all the Best in his future endeavors.



**Vikram Champaneria**  
(Manager - Human Resource)







एनटीपीसी - सेल पावर कम्पनी (प्राइवेट) लिमिटेड  
(एन.टी.पी.सी व सेल का संयुक्त उद्यम)

**NTPC - SAIL Power Company (Private) Ltd.**  
(A Joint Venture of NTPC & SAIL)

दुर्गापुर  
DURGAPUR

Ref: NSPCL/DGP/HR/ VT/ Certificate/16

Date 13.08.2016

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Ms. Sangita Mukherjee, Roll. No. 12000915021, 3<sup>rd</sup> Semester, MBA in HR from "Dr. B.C.Roy Engineering College, Durgapur, has undergone one month Industrial Training at NTPC-SAIL POWER (P) COMPANY LIMITED w.e.f. 11.07.2016 TO 10.08.2016. During the training she has shown tremendous learning propensity.

We wish her all success in her future endeavours.

*S. Chakraborty*  
(S.Chakraborty)  
Asst. Manager (HR)

एस. चक्रवर्ती  
SUBHASIS CHAKRABORTY  
सहायक प्रबंधक (मा.सं.)  
Asst. Manager (H.R.)  
एन एस पी सी एल, दुर्गापुर-713203  
NSPCL, DURGAPUR-713203

CPP II, Durgapur Steel Plant Complex, Durgapur - 713 203 (W.B.) Fax : 0343-2584720

सीपीसी-II, दुर्गापुर स्टील प्लांट कॉम्प्लेक्स, दुर्गापुर-713203 (पंजाब) फैक्स : 0343-2584720

Registered Office : 4th Floor, NBCC Tower, 15, Bhikaji Cama Place, New Delhi - 110066, Fax : 011-26717364  
पंजीकृत कार्यालय : 4वा मंजिल, एन.बी.सी.सी. टावर, 15, भीकाजी कामा प्लेस, नई दिल्ली-110066, फैक्स : 011-26717364

CIN No. : U74899DL1999PTC 098274



Aug 13, 2016


To whom it may concern

This is to certify that Ms. Subhra Rajeshwari, MBA-IR student of Dr.B.C.Roy Engineering College, Durgapur, has undergone In-plant training on Training & Development System in our Plant from 01.07.2016 to 13.08.2016.

During the course of her training, she was found to be sincere, hardworking and diligent.


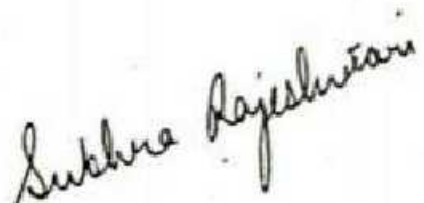
We wish her all success in her career.

For KESORAM RAYON  
Cygnat Industries Ltd.

  
P.K. Dutta  
Chief Personnel Officer

P + 91 33 2282 4721  
F + 91 33 2282 8879  
E : info@kesoramrayon.com

Kesoram Rayon - Unit of Cygnat Industries Ltd.  
(Wholly owned subsidiary of Kesoram Industries Ltd.)  
10 Camac Street, Industry House, 11th Floor, Kolkata - 700 017  
Registered Office - Birla Building, 8th Floor 9/1 R. N. Mukherjee Road,  
Kolkata - 700 001  
CIN - U74900WB2015PLC206720

Date : 05/09/2016

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Ms. Chameli Ghosh**, a student of Masters of Business Administration (Finance), session 2015-17, from Dr.B.C.Roy Engineering College (Faculty of Management Studies), has successfully completed her project training in our Business Development department 15/07/2016 to 31/08/2016 at our organization.

During the training she did the project entitled on "Real Estate As a Mode of Investment Under Current Financial Downturn with a Special Reference to Bengal Aerotropolis Projects Ltd" and her project was found satisfactory.

To the best of my knowledge, the matter embodied in the project is authentic and successfully carried out by her under my and our business development team's supervision & guidance.

During the training period, she has been found sincere and hard working. We wish her all success in her future endeavour

For Bengal Aerotropolis Projects Ltd,



(Suman Ray)



**General Manager- Business Development**

**Bengal Aerotropolis Projects Limited**

CIN - U35303WB2007PLC117120

Durgapur Office : MNAV-29, Bengal Ambuja Housing Complex  
City Centre, Durgapur-713216

Ph : (0343) 254 4649 / 50, Fax : (0341) 266 3397

Registered Office : 5 Gorky Terrace, 1<sup>ST</sup> Floor, Kolkata 700 017

Website : [www.bengalaero.com](http://www.bengalaero.com)





THE TINPLATE COMPANY OF INDIA LIMITED

HRM (T&D)/VI/2016-17/11

August 12, 2016

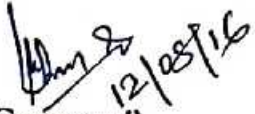
TO WHOM IT MAY CONCERN

This is to certify that **MR KUSHAL PRASAD KUSHWAHA**, a student of MBA-Finance, Dr.B.C.Roy Engineering College, Durgapur (WB), has successfully done his Internship in our Finance & Accounts Department at our organization, from 01-07-2016 to 12-08-2016.

During the above period, he has made a Project Report on "Working Capital Management and Ratio Analysis" at TCIL. His Report was found satisfactory. He was good in Time Management and also possesses the quality of working in a Team. He was sincere & hard working.

We wish him success in all future endeavours.

For The Tinplate Company of India Limited

  
(C K Goswami)  
Asstt. Manager (Trg. & Dev)  
Human Resource Management  
Tel. : 0657 2342179/2138



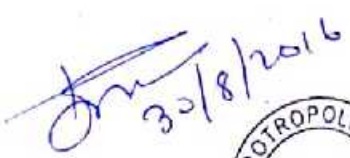
Registered Office 4 Bankshall Street Kolkata 700 001 India Tel 91 33 22435401 / 07 /10 Fax 9133 22304170  
Works Golmuri Jamshedpur 831 003 India Fax 91 657 2340517  
A TATA Enterprise  
CIN: L28112WB1920PLC003606 and website: www.tatatinplate.com

## TO WHOM IT MAY CONCERN

*This is to certify that Mr. Pritam Sarkar, student of Final Year MBA (Specializing in Finance) of Dr. B.C. Engineering College, Durgapur has successfully completed a 6 weeks Internship Programme between 7<sup>th</sup> July 2016 to 22<sup>nd</sup> August 2016 in our organization.*

*During the internship he has completed a project titled "Project Analysis on Working Capital Management" and submitted a project report.*

*He has been sincere and diligent, and I wish him success in his future endeavours.*

  
Kallol Seal  
Vice President Projects



### Bengal Aerotropolis Projects Limited

CIN - U35303WB2007PLC117120

**Airport Office** : Kazi Nazrul Islam Airport, SCB Building, Vill & PO : Khandra, Block: Andal,  
Dist: Bardhaman, Pin: 713363  
Phone: 0341-6670304, 6670320, Tele Fax: 0341-266-3397

**Durgapur City Office** : MNAV-29, Bengal Ambuja Housing Complex, City Centre, Durgapur-713216  
Phone: 0343-254-4649/50, 0343-320-1488

**Registered Office** : 5, Gorky Terrace, 1st Floor, Kolkata-700017. Phone: 033-4020-1753, Fax: 033-4020-1750

**Website** : [www.bengalaero.com](http://www.bengalaero.com), [www.sujalaamskycity.com](http://www.sujalaamskycity.com), Email : [corporate@bengalaero.com](mailto:corporate@bengalaero.com)




Date :- 03/05/2016

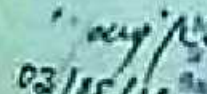
**TO WHOM IT MAY CONCERN**

This is certify that Miss. Sholi Singh of faculty of management studies, (Dr. B.C. Roy Engineering College), Durgapur has successfully carried out the project entitled EVALUATION OF WORKING CAPITAL MANAGEMENT in Bajaj Allianz Life Insurance Company Limited , 4<sup>th</sup> Floor, indralok complex, near-tower chowk, Deoghar-814112 jharkhand, in partial fulfillment of MBA COURSE as a part of summer internship project .

During this training period her work and conduct were found to be very excellent.

We wish her all success for her future endeavors.

  
MANOJ KUMAR  
Sr. Branch Manager  
Deoghar Divisional Office  
Deoghar (Jharkhand)

  
03/05/16  
MANOJ KUMAR  
Sr. Branch Manager  
Deoghar Divisional Office  
Deoghar (Jharkhand)

**Manoj Kumar**  
**Sr. Branch Manager**

4<sup>th</sup> floor Indralok Complex, Near Tower Chowk, Deoghar (Jharkhand) Pin 814112,  
Mob. No. 7070468744