



भारतीय राष्ट्रीय राजमार्ग प्राधिकरण  
( सड़क परिवहन और राजमार्ग मंत्रालय, भारत सरकार )  
**NATIONAL HIGHWAYS AUTHORITY OF INDIA**  
( MINISTRY OF ROAD TRANSPORT AND HIGHWAYS, GOVT. OF INDIA )

परियोजना निदेशक का कार्यालय, परियोजना कार्यान्वयन इकाई  
Office of the Project Director, Project Implementation Unit  
एन एच ए आई कॉम्प्लेक्स, सेक्टर-२(ए), विधाननगर  
NHAI Complex, Sector-2(A), Bidhannagar  
दुर्गापुर - 713212, Durgapur - 713212

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Dated : 28.10.2020

Ref. No. : 11021/3/2020/PIU(DUP)/BCREC /4315

To

Sh. Piyush Pal Roy  
Director  
Dr. B.C. Roy Engineering College  
Jemua Road, Fuljhore, Durgapur - 713206

Sub: MOU for working together with mutual co-operation for dissemination of respective expertise in civil / highway engineering field through the road infrastructure development.

Sir,

Please find enclosed herewith a copy of the Memorandum of Understanding (MOU) dated 15.10.2020 for working together with mutual co-operation for dissemination of respective expertise in civil / highway engineering field through the road infrastructure development, duly signed by Chief General Manager (Tech), NHAI, Regional Office, Kolkata on behalf of National Highways Authority of India, for your information and necessary action.

Yours faithfully

Encl. : MOU (in original)

(S.K. Mallik)  
Project Director

Copy to :-

1. The Chief General Manager (Tech), NHAI, Regional Office, Kolkata for kind information please.
2. The General Manager (Tech)WB, NHAI HQ for kind information please.

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter referred to as "MoU") entered into on this <sup>15<sup>th</sup></sup> ..... day of <sup>Oct</sup> 2020 by and between:

**National Highways Authority of India (NHAI)** (which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and permitted assigns) of the First party;

AND

The **Dr. B. C. Roy Engineering College Durgapur, West Bengal-713206, INDIA** (hereinafter called as **The Technical Institute** which the expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and permitted assigns of the Second Party  
WHEREAS

Both the Technical Institute (TI) and NHAI are desirous of working together with mutual cooperation for dissemination of respective expertise in civil / highway engineering field through the road infrastructure development.

NOW, THEREFORE, IT IS HEREBY AGREED BY THE PARTIES AS FOLLOWS:

### 1. INTENT:

National Highways Authority of India (NHAI) intends to associate the TI who shall voluntarily contribute its share of experience for betterment of the highway infrastructure.

### 2. SCOPE OF THE MOU

The primary scope of MOU inter alia includes the following:

(i) NHAI shall facilitate the faculty, researchers and students of the Institute to familiarize with the latest trends in the highway/transportation/bridge engineering/structural engineering/Geotechnical Engineering sector with a common objective of sharing the knowledge in their respective domain which may lead to joint supervision of Ph.D. research and projects of postgraduate students. This will, in one hand, facilitate to bridge the industry institute gap and familiarize students with the latest trends in industry and on the other hand the research output could be suitably adopted in practice by NHAI and the Technical Institute.

(ii) The Institute shall adopt nearby stretches of NHs as specified in the Appendix-1 as a voluntary initiative under ambit of Institutional Social Responsibility (ISR). The list of stretches may be modified by deletion / addition by mutual consent of NHAI and the Technical Institute.

(iii) The adopted stretch may be used as a field of study for faculty researchers and students.

(iv) NHAI shall offer internship to 20 number of undergraduate/postgraduate students of the Institute for 2 months duration in a year extendable from time to time.



**Pijush Pal Roy**  
DIRECTOR  
Dr. B. C. Roy Engineering College  
DURGAPUR



**R. P. SINGH**  
CGM (T) / RO  
NHAI, Kolkata

(v) NHAI shall pay stipend @ Rs 8,000/- (Rupees Eight Thousand Only) per month for undergraduate students and @ Rs 15,000/- (Rupees Fifteen Thousand only) per month to Postgraduate students. All other arrangements including stay shall be responsibility of the Institute. However, depending upon availability, NHAI may extend transportation facility to the interns within the project jurisdiction.

(vi) Both the parties may form joint research groups leading to students' projects at different levels and collaborative research programmes.

(vii) Both the parties may jointly organize events such as seminars, workshops, conferences and training programmes.

(viii) No party shall have the right to use the name or logo of the other party without the prior approval of that party in writing.

(ix) The terms of this MoU may be modified/ amended at any time subject to mutual written agreement. Such modifications/changes shall be effective from the date on which both the parties execute them in writing.

(x) Any other research collaboration not covered above, shall have separate agreement/terms of contract that addresses issues such as Intellectual Property Right (IPR), funding pattern, disclosure of confidential information etc.

(xi) Any other matter(s), as mutually agreed, which are not covered above


### 3. Roles and Responsibilities:

The scope of this MOU shall be carried out in a collaborative mode between NHAI and the Technical Institute. The Roles & Responsibilities of NHAI are the Technical Institute in performing the defined objective shall be as follows:

#### NHAI

- a. NHAI shall provide the list of potential stretches of National Highway for adopting by the Technical Institute
- b. NHAI shall facilitate availability of relevant data required with specific reference to the above stretches through its field office consultants/concessionaire/contractor engaged in the project.
- c. NHAI Will nominate an officer as a Node of contact for all correspondence in carrying out the defined objective.
- d. NHAI shall facilitate the faculty, researchers and students of the Institute to give access to the site of the identified stretch being adopted by the Technical Institute, relevant documents for the purpose of activities to be carried by these intellectuals of the Institute.
- e. NHAI through its field office Consultant Concessionaire Contractor engaged in the project as per reasonable requirement will disseminate and familiarize the latest trends and know how in highway/transportation/bridge engineering/Structural and Geotechnical Engineering(s) sector in general and the identified project in specific to the authorized faculty, researchers and students of the Institute.
- f. NHAI may suitably adopt the research output and feedback received from the Technical Institute in practice for qualitative improvement as deemed fit at appropriate stage of implementation.

  
**Pijush Pal Roy**  
DIRECTOR  
Dr. B. C. Roy Engineering College  
DURGAPUR

  
**R. P. SINGH**  
CGM (T) / RO  
NHAI, Kolkata

- g. NHAI may support creation of Lab infrastructure in the Institute and can sponsor relevant research project that helps in using alternative resource material and improving quality of roads/bridges.
- h. The NH stretch adopted can be co-branded with the associated technical institute by NHAI

### The Technical Institute

- a. The Institute shall adopt stretches of NHs as specified in the Appendix 1 as a voluntary initiative
- b. The Technical Institute through its authorized faculty researchers and students will carry out periodic investigation on formal demands/ intimation and give suitable suggestions for improving the efficiency of existing highway asset covering the following aspects :
- (i) Improvements in safety provision by removing existing deficiencies;
  - (ii) Improvements in continual existing maintenance of the stretch using new alternatives/ technologies;
  - (iii) Localized solutions for removal of congestion points, if any, so as to increase the average speed of traffic flow;
  - (iv) Improvements in the riding comfort through cost effective measures, if required, based on innovative technologies on practices applicable in the area;
  - (v) Viability of new way side amenities for road user based on the existing traffic pattern and user expectations;
  - (vi) Potential and probable solutions to old recurring problems based on local experience etc., wherever applicable.
  - (vii) Improvements in structural performance of bridges using new technologies;
  - (viii) Any other matter(s) such as structural performance audit of bridges, implementation of new innovative alternative technologies and construction materials, etc. on mutual agreement, which are not covered above;
- c. The Institute may also associate with the Consultant/NHAI during conceptualization, design and project preparation of new projects and suggest the relevant parameters and innovations based on experience specific to the site climate, topography and resource potential for better socioeconomic outcome.
- d. The Technical Institute will nominate a nodal officer for all correspondence in carrying out the defined objective as well as inform from time to time.


  
**Pijush Pal Roy**  
**DIRECTOR**  
**Or. B. C. Roy Engineering College**  
**DURGAPUR**

  
**R. P. SINGH**  
**CGM (T) / RO**  
**NHAI, Kolkata**

#### 4. EFFECTIVE DATE AND PERIOD OF MOU

This MoU shall come into effect for all its intents and purposes from the immediate effect and shall remain valid for a period of 5 years from the date of signing. In the event of any dispute or difference arising in the implementation of the MoU, such disputes shall be resolved amicably by mutual discussions by both parties. All such decisions shall take into account the status of students working/projects under this arrangement and the interest of such students/ projects shall be protected. The MoU may be terminated by mutual consent by either party by giving 60 days' notice in writing to the other party.

For the Technical Institute  
(Dr. B.C. Roy Engineering College, Durgapur)

  
(Authorized Signatory)  
**Pijush Pal Roy**

**DIRECTOR**

**Dr. B. C. Roy Engineering College  
DURGAPUR**

Witness:

1. *Sanjay Sengupta*  
(Dr. SANJAY SENGUPTA)  
HoD, Dept. of Civil Engg.
2. *Soumyadip Das*  
Asst. Prof., Dept. of Civil Engg.  
(Specialized in Transportation Engg.)


For National Highways Authority of India



(Authorized Signatory)

**R. P. SINGH**  
CGM (T) / RO  
NHAI, Kolkata

Witness:

1.  (SHAILENDRA SHAMBHU)  
MANAGER (Tech.), Ro-Kolkata, NHAI.

2.   
S.K. Mallik


S.K. Mallik, PD  
NHAI, PIU-Durgapur


APPENDIX – 1

The institute shall adopt the following stretch(es) of NHs as a voluntary initiative under the ambit of Institutional Social Responsibility (ISR).

Sl. No.	Details of the stretch (from Chainage to Chainage)	NH No	Length(In Km)	Stage of implementation (completed/under construction/under maintenance/project preparation)	Remarks
1	Rehabilitation and up-gradation of existing road to 2-lane with paved shoulders configuration in Purulia (Jhr Border) – Chandil (Junction with NH-33) section of NH-32 from Km. 70.524 (JH/WB Border) to Km. 84.400 (near Sainik School, Purulia) and from Km. 94.300 (near Simulia Junction, Purulia) to Km. 153.705 (near Chandil, Junction with NH-33 in the state of Jharkhand)] in the states of West Bengal and Jharkhand under NHDP IV-B on EPC basis ( <b>Adopted Stretch From Km.70.524 to Km.84.400</b> )	NH-32 (New NH-18)	13.876	Under construction	
2	6-laning of Panagarh-Palsit(from Km.521.120 to Km.588.870) Section of NH-19 in the state of West Bengal ( <b>Adopted Stretch From Km.521.120 to Km.540.000</b> )	NH-02(New NH-19)	18.88	Under maintenance/project preparation	

Above list of stretches may be modified by deletion/addition by mutual consent of NHAI and the Technical Institute.

  
 15/10/2020.  
**Pijush Pal Roy**  
 DIRECTOR  
 Dr. B. C. Roy Engineering College  
 DURGAPUR

  
**R. P. SINGH**  
 CGM (T) / RO  
 NHAI, Kolkata



**Dr. B. C. ROY ENGINEERING COLLEGE, DURGAPUR**

(Approved by AICTE & Affiliated to MAKAU (WB))

CAMPUS : JEMUA ROAD, FULJHORE, DURGAPUR-713206 (WB), INDIA

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# MEMORANDUM OF UNDERSTANDING(MOU)

BETWEEN

Dr. B. C. Roy Engineering College, Durgapur

&

ARDENT COMPUTECH PVT LTD, West Bengal



# Dr. B. C. ROY ENGINEERING COLLEGE, DURGAPUR

(Approved by AICTE & Affiliated to MAKAUT, WB)

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## MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the 16 day of November, Two Thousand Nineteen (16/11/2019),

### BETWEEN

**Dr. B. C. Roy Engineering College, Jemua Road, Fuljhore, Durgapur 713 206 in the District of West Burdwan, West Bengal, which is an affiliated Engineering and Technology College affiliated to The Maulana Abul Kalam Azad University of Technology (formerly West Bengal University of Technology) and Approved by The All India Council for Technical Education, New Delhi** hereinafter referred as '**First Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

### AND

**Ardent Computech Pvt Ltd, Module No.132, Ground Floor, SDF Building, Sector V, Saltlake, Kolkata-700091; the Second Party**, and represented herein by its **Director HR** (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')





## Dr. B. C. ROY ENGINEERING COLLEGE, DURGAPUR

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### WHEREAS:

- A) First Party is an Engineering College in the name and style of Dr. B. C. Roy Engineering College, Durgapur.
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.
- E) **Ardent Computech Pvt Ltd**, the Second Party is engaged in Skill Development, Education and R&D Services in the fields of **Training on high end technologies for engineers**, and other related fields.
- F) **Ardent Computech Pvt Ltd**, the Second Party is promoted by Ardent Computech Pvt Ltd; Module No: 132, Ground Floor, SDF Building, Sector-V, Kolkata-700091. Under one umbrella ARDENT offers Project based learning in IT Engineering and Core Engineering. Internships are available in many trending technologies. Post Internship, the participants will get Training Certificate, Project Certificate from ARDENT. On successful completion the participants will get the opportunity to sit for Global Certification Exam for Microsoft Technology Associate, AutoDESK Certified User, Hewlett Packard Enterprise, etc.
- G) Ardent Computech Pvt Ltd has been associated with different engineering colleges pan India basis since last 17 years. It's main objective is to impart skill trainings on upcoming trending technologies for the engineers. Ardent actually helps the engineering students to be ready for the industry. Ardent



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Computech Pvt Ltd and having its branches at Saltlake ,Sector V, Saltlake Sector I, Jadavpur—Kolkata, Durgapur and Noida.

(H) The Second Party Ardent Computech Pvt. Ltd. hereby agrees and affirms that the Mentors listed in their proposal shall be exclusively detailed for the training assignments of the students, and shall desist from deploying any faculty who, in the opinion of the First Party are not adequately qualified for teaching assignments / mentorships.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:**

## CLAUSE 1

## CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institution** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for oneanother.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party shall also design effective training modules in keeping with contemporary trends.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is



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reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the

- 1.4 Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

## CLAUSE 2 SCOPE OF THE MoU

- 2.1 The budding **engineering /technology** students from this institution could play a key role in technological up-gradation, innovation and competitiveness of the industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working



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career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.

- 2.4 **Internships and Placement of Students:** Second Party will actively engage to help the delivery of the Internship and placement of students of the First Party into internships/jobs, as per AICTE internship Policy. The Second Party will also register itself on AICTE Internship Policy Portal for disseminating the Internship opportunities available with them.
- 2.5 **Research and Development:** Both Parties have agreed to carry out the joint research activities in the fields of **Training and Skill Development**.
- 2.6 **Skill Development Programs:** Second Party shall train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.7 **Guest Lectures:** Second Party shall extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.8 **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting industrial exposure/ training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
- 2.9 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.



# Dr. B. C. ROY ENGINEERING COLLEGE, DURGAPUR

(Approved by AICTE & Affiliated to MAKAUT, WB)

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- 2.10 There is no financial commitment on the part of Dr. B. C. Roy Engineering College, Durgapur - the First Party to take up any program mentioned in the MoU. If there is any financial consideration, it will be dealt separately.

## CLAUSE 3 INTELLECTUAL PROPERTY

- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppels or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

## CLAUSE 4 VALIDITY

- 4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period **Ardent Computech Pvt Ltd**, the Second Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of **Ardent Computech Pvt Ltd**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.
- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.

## CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that **Dr. B. C. Roy Engineering College, Durgapur** and **Ardent Computech Pvt Ltd** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other



# Dr. B. C. ROY ENGINEERING COLLEGE, DURGAPUR

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Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

## 5.2 NON- BINDING CLAUSE

Each Party shall be free to enter into any Agreements/Understanding with any other Party/Parties for their own gains/ functions that do not directly contravene with any of the Clauses of this MOU.

**Dr. B. C. Roy Engineering College, Durgapur - The First Party shall be represented by The Director.**

**Ardent Computech Pvt Ltd - The Second Party - Shall be represented by the Director - HR**

Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of **Sub- Divisional Magistrate, Durgapur or the District Court at Asansol.**



# Dr. B. C. ROY ENGINEERING COLLEGE, DURGAPUR

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## AGREED by Either Parties:

For Dr. B. C. Roy Engineering College, Durgapur

  
**Pijush Pal Roy**  
DIRECTOR  
Dr. B. C. Roy Engineering College  
DURGAPUR

For Ardent Computech Pvt Ltd

*Indranil De Sarkar*

  
Authorized Signatory  
**Pijush Pal Roy**  
DIRECTOR  
Dr. B. C. Roy Engineering College  
DURGAPUR

ARDENT COMPUTECH PVT. LTD.  
*Indranil De Sarkar*  
Authorized Signatory Director

Dr. B. C. Roy Engineering College, Durgapur.	Ardent Computech Pvt Ltd
Address: Jemua Road, Fuljhore, Durgapur - 713 206	Module No-132, Ground Floor, SDF Building, Sector-V, Saltlake, Kolkata- 700091
Contact No. (0343) 250 4121	9674489000 / (033)40073507
Reg Email Id director@bcrec.ac.in	indranil@ardentcollaborations.com
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Witness 1: *CKora*

Head  
Dept. Computer Science & Engg.  
Dr. B. C. Roy Engineering College  
Durgapur

Witness 2:

*Pralay Majumdar*  


Witness 3:

  
**A. KHALI**  
Head Administration  
Dr. B. C. Roy Engg. College  
Durgapur

Witness 4:

*Chittaranjan*  




**MEMORANDUM OF UNEDERSTANDING(MOU)**

**BETWEEN**

**DR. B.C. ROY ENGINEERING COLLEGE, DURGAPUR**

**AND**

**CAMBRIDGE MARKETING COLLEGE, CAMBRIDGE**





## MEMORANDUM OF UNDERSTANDING

### 1. Overview

This Memorandum of Understanding (MOU) signed on this day the 13<sup>th</sup> December, Two Thousand and Nineteen (CE) between the two parties below establishes a joint working arrangement with immediate effect:

1. **Cambridge Marketing College** (hereafter referred to as CMC)

Cygnus Business Park

Middlewatch

Swavesey

Cambridge CB24 4AA

2. **Dr B C Roy Engineering College** (hereafter referred to as BCREC)

Jemua Road,

Fuljhore,

Durgapur, Paschim Bardhaman,

PIN - 713 206,

INDIA.

1. **The objective** OF THIS MOU is to offer following programmes to Indian students, as described below. One or more of such programmes may be conducted.

The programmes that CMC and BCREC have jointly agreed upon are described in Schedule 1:

1. Master-class and mentored workshop (of duration between two and three days) at BCREC Campus:

- a. These programmes will aim to deliver a deep insight and understanding of a certain subject or topic related to Contemporary Management Practices.
- b. These programmes will be intensive and interaction based in nature.
- c. At the end of such a programme the participants would attain a level of higher understanding, detailed insight, confidence and ability to apply the learning into practical scenario.



ii. Immersion programme in UK (of duration between 8 days/seven nights) : These programmes could be a longer one week and can address a number of different topics including ( but not limited to) the above. The advantage of an immersion programme would be that

- a. The students would learn from a set of globally acclaimed tutors and mentors
- b. They would have a completely different experience of another country, its culture, its commercial environment, its teaching methods
- c. The students will have to engage by making themselves more pro-active as there will be plenty of opportunities for them to react with a number of tutors, business personalities and other students in UK.
- d. They would be able to obtain the most contemporary cutting edge management practices, tools and technologies and that will remain with them forever.
- e. Such programmes will enhance confidence and guide the students towards engaging with the most happening trends in the management industry
- f. These programmes will be beneficial for both engineering, pharmacy and management students for their future career. CMC may also design marketing related courses attuned to the needs of students of pharmaceutical sciences.
- g. A 8 days programme will have 5 days classroom session and three days free of study
- h. Courses that have popular demand shall be considered on priority. CMC shall outline Course Objective and Course Outcome and also design the Courseware.

## 2. Process and Workflow

- Any qualification/ Certificate at the end of such a programme will be awarded by CMC jointly with BCREC
- The acceptance of a student in any programme will be based on an application from the student/s in prescribed format, screened and recommended by BCREC Authorities and accepted by CMC
- **Master-classes and mentored workshop programmes** at BCREC premise will be conducted and supervised by Mr Nandan Sengupta, College Ambassador for India, Cambridge Marketing College.



- Normally four such Master Classes / Workshops per annum shall be planned, two such programmes shall be organized during Summer recess and Winter recess and the balance two shall be organized during the odd/even semesters, preferably on Sundays and Mondays or Mondays and Tuesdays.

- CMC will also employ other empanelled tutors of the college as necessary. BCREC is welcome to employ their tutors as co-conductor of the programme. CMC will provide Tutor and Mentor Profiles to BCREC in advance.
- All payments due shall be paid in Indian Rupees to the Indian account of ESK Network, CMC's authorised associate. CMC will advise the appropriate PAN/TAN for the purpose of TDS (Tax Deducted at Source) as applicable
- Payments shall be made 45 days in advance after deducting (TDS) as applicable.
- **Immersion programmes** at Cambridge UK will be organised and conducted by CMC. Before each and every such programme the cost for the same will be agreed upon by CMC and BCREC. Two such immersion programmes per annum shall be normally organized.
  - Such a programme will have to be agreed upon at least Six months in advance with all due payments made four months in advance to CMC. CMC will issue the acceptance letter to be attached with the necessary Visa Application to facilitate processing of Visa Application(s) by the candidate.
  - Payments will have to be made, at least 4 months prior to the programme, to CMC's UK bank account through bank-to-bank transaction. CMC shall advise the UK Bank Account details and also provide Tax Residency Certificate in compliance with the Double Taxation Avoidance Agreement (DTAA) in force between UK and India.
  - All visas need to be applied at least three months in advance. All supporting documents for Visa will be the applicant's responsibility. On receiving the due fees, CMC shall issue an invitation letter, addressed to the appropriate authority (UK High Commission / Visa Officer / To whom it may concern) in favour of individual applicant clarifying the nature and



purpose of the visit for a smooth and hassle free visa processing. CMC cannot take any responsibility if a visa is rejected.

- o Cancellation: The total cost will be divided into two parts, namely course fee and sustenance (Accommodation and Foods)
  - There will be a **20% cancellation charge on the course fee** for any cancellation made after 7 days of booking/payment made. If the cancellation is within the 7 days of the payment or in case of a visa rejection (with supporting documents from UK High Commission), a full refund will be made after deducting any bank charges that may be applicable to transfer the amount back.
  - There will be a **cancellation charge for the hotels / accommodation (perhaps even in case of a visa rejection)**. It varies and in each case, these terms will be made clear to the students before booking. The applicable cancellation charges will be deducted at actuals and the rest will be paid back after deducting any applicable bank charges. All documentary evidences will be provided for any “deduction against cancellation” against sustenance fees.
- o Schedules for both the aforesaid programmes in 2020 and 2021 will be discussed and fixed by end of December 2019 preferably.
- o

CMC's Ambassador Nandan Sengupta, who divides his time between India and UK, will oversee and manage the programme.

**3. Roles and Responsibilities**

**1. BCREC**

- o For any programme arranged at BCREC premise, BCREC will provide
  - o Place/Venue/facilities for running the programme
  - o Infrastructure for the sessions
  - o Attendees from colleges/ corporate



- Accommodation, local hospitality and outbound/inbound transportation for the guest faculty visiting for the programme, shall be BCREC responsibility.
- Each Batch/class size should be limited to fifty students.
- Two to three BCREC faculty may be included as mentors and future tutors. They will be considered as co-conductors, not as students.
- Accommodation for Guest Faculty for programmes organised at BCREC shall normally be arranged at College Guest House. CMC shall advise in advance if any distinguished Guest Faculty may require Hotel accommodation for extraneous reasons.

II. CMC

- For any programme arranged in UK, CMC will provide
  - Place/Venue/facilities for running the programme
  - Infrastructure for the sessions
  - The training programme delivered by top-notch management tutors in UK.
  - A farewell dinner at Cambridge
  - Accommodation and pick and drop from the venue to the hotel/guest house and transfer from Heathrow airport to Cambridge and Cambridge to London. Breakfast and lunch during the stay at Cambridge are included in the programme (evening dinners and food at London are not included)
  - Study materials/hand-outs shall be provided by CMC to the students.

4. Financials / Commercial / notes

a) **Financial Notes**

1. For all programmes at BCREC, Durgapur, CMC will charge a fee at the following rate

- INR 15,000/- per day
- Additional costs: Return conveyance from Kolkata for tutors (up to two) + Accommodation and hospitality at BCREC (if night stay is involved).

These programmes will be conducted four times a year comprising of two days in summer recess, two in winter recess and remaining two in week off days



preferably Sundays and Mondays or on Mondays and Tuesdays between 10.00 am to 5.00 pm. Webinars/Webcast will be arranged as applicable for willing students who wish to reinforce their learning. For webinars, there will be no fee.

- All payments for the above programmes will be accepted in Indian Rupees through CMC's authorised partner ESK Network( as mentioned earlier) who handles CMC's financial matters in India. For all matters the primary contact person will be Mr Nandan Sengupta.

ii. **For programmes in UK**, indicative charges are as follows. Final cost will be decided once dates are finalised. Cost may vary appreciably depending on the dates as the accommodation charges in UK vary through out the year, depending on the tourism industry and school/college holidays. However the accommodation costs will be on actuals only.

- Indicative cost that CMC will charge BCREC
  - For a 8 days' programme (EIGHT DAYS/SEVEN NIGHTS) – Course Fee - £900 + Sustenance £800 = £1700 which is INR 1,57,000/- approx.at current forex rate (Excluding Airfare , visa fee and evening dinners and food cost at London).
  - The above fees will include
    - Fee for the course (as indicated)
    - Accommodation in Cambridge and London
      - 4 nights in Cambridge and 3 Nights in London .
    - Breakfast and lunch at Cambridge (**All dinners and cost of food in London are excluded**)
    - Study hand-outs
    - Airport transfer from Heathrow to Cambridge and Transfer from Cambridge to London hotel for the whole group

Minimum numbers of students required: 15

Maximum numbers of students accepted in one programme: 30.



b) Commercial Notes

- i. CMC understands that BCREC will require adding their management costs to the above charges and determining the final cost to students for any such India-based programme. In that case CMC will invoice BCREC based on the costs mutually agreed between BCREC and CMC.
- ii. CMC suggests that one or two BCREC teachers may be included in the team as leaders and guide. However this decision is entirely up to BCREC. CMC will be happy to discuss and finalise. For tutors, the costs of sustenance will apply but the cost for course will not be applicable although CMC would welcome tutors (maximum three) to join the programme and accept a certificate of completion.
- iii. The payments for immersion programme will have to be paid into CMC's UK bank account through bank transfer.
- iv. The payments for the Master-class and mentoring programme in India shall be paid to CMC's strategic partner ESK Network in Indian Rupees
- v. No withholding tax will be applicable. In case any TDS needs to be implemented by BCREC/CMC (or its representative) according to the law of The Govt. of India, the TDS certificate will be provided. CMC, as a regular UK taxpayer will pay its taxes to HMRC, UK and if there is any TDS in India applicable to CMC or its representative; they will take the TDS certificate and submit the same to HMRC UK for the corresponding tax credit under UK-India bilateral treaty.
- vi. GST, if applicable, will be charged.



c) **Legal Notes**

- i. That this MoU will remain in force for 3 years subject to satisfactory evaluation and renewal every year. During the interregnum, either party may review the instrumentalities and suggest ways and means to improve or modify the courses.
- ii. That this MoU will cease to exist with mutual agreement of both the parties at any point of time (within its validity period) with a written 90 days notice from either party.
- iii. That any dispute arising within the purview of this MoU will be sorted out jointly by the Chief Executive Officers of BCREC and CMC.

**Schedule 1**

- a) Digital Marketing (with all related areas as below)
  - a. Digital Marketing as a whole
  - b. Strategy and Campaigns
  - c. Search Engine Optimisation techniques
  - d. Social Media Optimisation techniques
  - e. Data Security Management
  - f. Data Analytics
  - g. Big Data
  - h. Internet of Things (IOT)
  - i. Cloud Computing
  - j. Google Cloud
- b) Consumer Electronics Marketing (Conventional FMCG/Consumer durables marketing)
- c) Organizational Behaviour Study
- d) Leadership Skills
- e) Innovation Management
- f) Strategy and Entrepreneurship Management
- g) Change Management and Organization affects
- h) Improving Communication and Listening Skills

As requested by BCREC, CMC has agreed that they would explore the possibility of organising courses in the following areas if those merge into the purview of marketing technology

- o Artificial Intelligence and data matrices
- o Cyber security



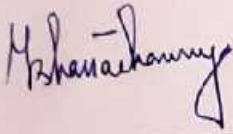


MEMORANDUM OF UNDERSTANDING – BCREC-CMC

CONFIDENTIAL



FOR DR. B C ROY ENGINEERING COLLEGE : \_\_\_\_\_

SIGNATURE 	NAME Tarun Bhattacharya General Secretary Dr. B. C. Roy Engineering College Durgapur	DATE 13/12/19
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Cambridge Marketing College , UK: \_\_\_\_\_

SIGNATURE 	NAME NANDAN SENGUPTA CAMBRIDGE MARKETING COLLEGE MARKETING SPECIALIST	DATE 13/12/19
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WITNESS: \_\_\_\_\_

SIGNATURE 	NAME Dr. Pijush Pal Roy	DATE 13/12/19
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END OF DOCUMENT



# DR. B.C. ROY ENGINEERING COLLEGE, DURGAPUR

Office : JEMUA ROAD, FULJHORE, DURGAPUR - 713206 (W.B.) INDIA  
Phone : (0343) 2501353 / 2504106 / 2503985

## PAYMENT VOUCHER

Voucher No. BUREC/2nd/2018/P/93 96

Date 16.02.2018

	Rs.	P.	Rs.	P.
Dr. <u>Cocubes Technologies Pvt. Ltd. APC</u>			<u>329217</u>	<u>00</u>
<u>CC-1819-000669 dt. 6/7/18 R</u>	<u>3,59,700</u>	<u>00</u>		
<u>by ITDS</u>	<u>30,483</u>	<u>00</u>		
Cr.				
<b>Net Amount Payable : Rs.</b>			<u>329217</u>	<u>00</u>

Amount in words : Rupees Three lac twenty nine thousand two hundred Seventeen only

Paid to Sri / Smt. M/s. COCUBES TECHNOLOGIES PVT. LTD.

Cash on account of Subscription for 2019 batch (service end date 05.03.2018) 7 DCT + 2 prx address.  
 Cheque / DD vide cheque No. 570388

Received Payment in full NEFT No.

P. Kumar

Signature

Prepared by

Passed by

**TAX INVOICE**

**Invoice from:**

CoCubes Technologies Pvt. Ltd.  
1205-1206, 12<sup>th</sup> Floor, Welldone Tech Park  
Sohna Road, Gurgaon-122002  
State: Haryana  
GSTIN: 06AACCV5537E1ZF  
PAN: AACCV5537E

Invoice No. : CC-1819-000669  
Date : 06-07-2018  
CRM ID : 731  
PO # : XX----XX

**Invoice To:**

Dr. B. C. Roy College of Engineering  
Management House, Fuljhor, Burdwan - 713206  
State: West Bengal  
Place of Supply: West Bengal  
GSTIN: NA, State Code: NA  
PAN: AAABD0204F

**Ship To:**

Dr. B. C. Roy College of Engineering  
Management House, Fuljhor, Burdwan - 713206  
State: West Bengal  
Place of Supply: West Bengal  
GSTIN: NA, State Code: NA  
PAN: AAABD0204F

CoCubes Contact  
Avishek Chakraborty

Client Contact  
Mr. Tarun Bhattacharya  
9434011952

Due Date  
05-08-2018

Description of Services	Qty/ Units	Rate/Unit Price	Amount
Subscription for 2019 Batch (Service End Date 05/07/2019) 7 DCT + 2 PRE-ASSESS*	300	1016.10	304830.51
Pan No: AACCV5537E GSTIN: 06AACCV5537E1ZF Category: Management consulting and management services including financial, strategic, human resources, marketing, operations and supply chain management. (HSN Code for services: 9983)	<b>Sub Total</b>		₹ 304830.51
	CGST @ 9%		₹ 0.00
	SGST @ 9%		₹ 0.00
	IGST @ 18%		₹ 54869.49
	<b>Grand Total</b>		₹ 359700.00
Bank Name: HDFC Bank Limited Current A/c No.: 05728640000229 Beneficiary Name: CoCubes Technologies Pvt. Ltd. IFSC Code: HDFC0000572, Swift Code: HDFCINBB			

For CoCubes Technologies Pvt. Ltd.





AAA P

TPO Durgapur <tpo.dgp@bcrec.ac.in>

## CoCubes.com || Agreement for Dr. B. C. Roy Engineering College || 2019 Batch || Requesting Confirmation

TPO Durgapur <tpo.dgp@bcrec.ac.in>

Thu, Jul 5, 2018 at 2:54 PM

To: Avishek Chakraborty <avishek.chakraborty@cocubes.com>

Cc: "Dr. B. C. Roy Engineering College - Placement Cell" <tpo.kol@bcrec.ac.in>, Rajesh Chatterjee <rajesh@bcrec.ac.in>, Director BCRC <director@bcrec.ac.in>, tarun bhattacharjee <tarun.bhattacharjee@bcrec.ac.in>, ALOK KAHALI <alok.kahali@bcrec.ac.in>, Avirup Das <avirup.das@cocubes.com>

Dear Avishek,

Please Refer your mail as above  
As directed by our General Secretary, we here by approved your MOU.

The necessary payment for the MOU is being paid shortly.

Regards,

Lt. Col. D.K. Chowdhury  
Head, Training & Placement  
BCREC

[Quoted text hidden]

Approved  
D.K. Chowdhury  
5/7/18

**CoCubes.com || Agreement for Dr. B. C. Roy Engineering College || 2019 Batch || Requesting Confirmation**

Avishek Chakraborty &lt;avishek.chakraborty@cocubes.com&gt;

Thu, Jul 5, 2018 at 2:49 PM

To: TPO Durgapur &lt;tpo.dgp@bcrec.ac.in&gt;

Cc: "Dr. B. C. Roy Engineering College - Placement Cell" &lt;tpo.kol@bcrec.ac.in&gt;, Rajesh Chatterjee &lt;rajesh@bcrec.ac.in&gt;, Director BCREC &lt;director@bcrec.ac.in&gt;, tarun bhattacharjee &lt;tarun.bhattacharjee@bcrec.ac.in&gt;, ALOK KAHALI &lt;alok.kahali@bcrec.ac.in&gt;, Avirup Das &lt;avirup.das@cocubes.com&gt;

Dear Sir,

This has reference to our discussions with you regarding the engagement by Dr. B. C. Roy Engineering College, the client of CoCubes Technologies Pvt. Ltd., an Aon Hewitt company ("CoCubes"), for availing the Services defined hereinafter. We are bringing on record the following terms of our engagement. Please send us an email confirmation on the below Commercial and Legal terms:-

**COMMERCIAL TERMS FOR AGREEMENT**

Scope of Services and Project Plan – 7 Diagnostic Career tests + 2 PRE-ASSESS@

Timelines – As mentioned in the invoice

Fees – Described below

Offering	Degree	Batch	Count of Students	Price/student
7 DCT + 2 PRE-ASSESS	B.Tech	2019	300	INR 1199 (Inclusive GST)

$$300 \times 1199 = 359700/-$$

**LEGAL TERMS FOR AGREEMENT**

- (a) This Agreement shall be on a "principal to principal" basis.  
 (b) This Agreement shall, from 5th July, 2018 (the "Effective Date") continue for a period of One (1) year ("Term"), unless terminated earlier.  
 (c) The Services of CoCubes, an Aon Hewitt company, shall be provided on a non-exclusive basis to the Institute.

I. CoCubes shall provide access to its Platform to the Institute and the Students, provided that the use of the Platform shall be subject to its Terms and Conditions at [https://static.Cocubes.com/document/reg\\_tc.html](https://static.Cocubes.com/document/reg_tc.html), which shall prevail in all matters related to access and use of the Platform.

II. All data related to Students shall be authenticated and provided by the Institute in a predefined format. CoCubes does not conduct any background checks on the Students or verify the contents of their resume/curriculum vitae and hence does not warrant the authenticity of any Student data on the Platform.

III. CoCubes shall not be responsible for any loss of opportunity for those Students whose data is incomplete or inaccurate. CoCubes will not be held liable for any deviation, non-delivery or delay in provision of Services under this Agreement nor will CoCubes be deemed to be in breach of its obligations hereunder due to external factors beyond CoCubes's control.

- (d) CoCubes reserves the right to suspend performance of the Services, if the Institute fails to pay any due fees.  
 (e) The Institute shall promptly notify in writing its acceptance to CoCubes, within one week of completion of Services by CoCubes. In case no such notification is received within one week, it shall be presumed that the Services rendered are accepted by the Institute.  
 (f) Either party may terminate the Agreement by prior written notice of 30 days to the other Party. Termination of this Agreement shall not affect the rights and obligations of the Parties accrued prior to the effective date of termination including payment of undisputed fees. Upon termination of this Agreement, each party shall return or destroy all Confidential Information as directed by the other party. Upon termination:

I. CoCubes will stop providing its Services and access to its Platform to the Institute and its Students forthwith.

II. In the event of termination of this Agreement after a period of one (1) month by the Institute for any reason whatsoever, CoCubes shall not be liable to refund the Fees back to the Institute.

**(g) Payment terms**

I. All payments are to be made 100% in advance.

II. Payments become due immediately from the date of invoice and shall be made to CoCubes within 7 days from date of receipt of invoice without any deduction or set-off.

III. The prices are inclusive of all taxes and duties which would be payable, as applicable.

Each Party agrees to indemnify the other Party for such claims, suits, losses and damages, including settlement costs (collectively Liabilities) being suffered by the aggrieved Party as a direct consequence of breach of its confidentiality and intellectual property related obligations under this Agreement. The Institute agrees to indemnify CoCubes from and against any Liability arising out of (i) misuse of the Platform by the Students or the Institute (ii) any Student related information provided to CoCubes being incorrect, false or misleading.

(i) Neither Party will be liable for any indirect, incidental, special or consequential damages, including the loss of profits, revenue, data, incurred by either Party, whether in an action in contract, tort, based on a warranty or otherwise, even if the other Party has been advised of the possibility of such damages. CoCubes's liability for damages under this Agreement will not exceed the amounts actually paid by the Institute to CoCubes or actual damage, whichever is less.

(j) Neither Party is restricted from assigning this Agreement or its rights or obligations to its affiliate/subsidiary or CoCubes subcontracting the whole / part of the Services to any contractor of its choice, provided that such subcontracting shall not relieve CoCubes from its obligations to the Institute under this Agreement. The assignment to CoCubes' Affiliates to perform the Services shall not be regarded as subcontracting.

**(k) Confidentiality**

I. For the purposes of this Agreement, "Confidential Information" includes: (i) terms of this Agreement; (ii) Institute Information; (iii) CoCubes Information. Each Party's respective Confidential Information will remain its sole and exclusive property.

II. The Receiving party shall (i) not use the Confidential Information for any purpose except as expressly contemplated under this Agreement, except that CoCubes may use the Institute's Information in combination with other data for statistical or analytical purposes provided that no such Institute Information is identifiable by the Institute (ii) not disclose the Disclosing Party's Confidential Information to a third party without prior written consent and may only disclose the Confidential Information to those of its employees on a need to know basis (and in case of CoCubes, any affiliate or third party service provider providing back office/IT support) ("Personnel" collectively), however, either Party may disclose the other Party's Confidential Information to its legal counsel and auditors. CoCubes may also disclose the Institute's Information to any subcontractor as reasonably necessary for such subcontractor to perform its services in connection with this Agreement, provided that such subcontractor is subject to a confidentiality agreement (iii) immediately notify the Disclosing Party of any suspected or actual unauthorized use, copying or disclosure of the Confidential Information. For the avoidance of doubt, CoCubes shall not be required to destroy electronic records which are automatically backed up to a backup or recovery system in the ordinary course of business for disaster recovery purposes. CoCubes will retain an archival copy of the Confidential Information for the purpose of determining the scope of obligations incurred under this Agreement.

III. The obligations under clause k (II) shall not apply to confidential information which (i) is or becomes generally available or known to the public through no fault of the Receiving Party; (ii) was already known by or available to the Receiving Party prior to disclosure by the Disclosing Party; (iii) is subsequently disclosed to the Receiving Party by a third party who is not under any obligation of confidentiality to the Disclosing Party; (iv) is required by law to be disclosed as part of a judicial process, government investigation, legal proceeding, or other similar process; or (v) has already been or is hereafter independently acquired or developed by the Receiving Party without violating any confidentiality agreement with or other obligation to the Disclosing Party.

IV. The parties shall comply at all times with all applicable laws including those relating to personal data protection. The Institute agrees that CoCubes may transfer Institute data, physically or electronically, to its personnel and affiliates in India or overseas in connection with the performance of this Agreement.

V. The Institute acknowledges that CoCubes may be required to mention its indicative list of Institutes in its proposals, marketing materials, brochures and/ or similar documents and agrees that it has no objection to making a reference to the Institute's name in the aforesaid documents

**(l) Intellectual Property**

I. "Institute Information" is defined as all non-public information data (in whatever form or media) provided to CoCubes under this Agreement by or on behalf of the Institute. The Institute represents that use of Institute Information contemplated herein will not infringe the privacy and/ or intellectual property rights of any third party. Institute Information will remain the property of the Institute.

II. CoCubes retains all proprietary rights, title and interest in "CoCubes Information", which includes, but is not limited to: websites or web based applications through which it may perform the Services and make related information and/or content available to the Institute including software and software systems used in the operation of the CoCubes website, the CoCubes Online Platform (www.CoCubes.com), user interfaces and screen designs; general purpose consulting and software tools; presentations including CoCubes' templates, standard proposals and materials and derivatives thereof; all algorithms, apparatus, components, circuit designs and assemblies, concepts, trade secrets, data (including clinical data), databases, designs, diagrams, documentation, drawings, flow charts, formulae, ideas, inventions (whether or not patentable or reduced to practice), marks (including brand and product names, logos, slogans, domain names), know-how, marketing and development plans, methods, models, procedures, processes, protocols, schematics, software codes (in any form including source code and executable or object code), specifications, subroutines, techniques, tools, works of authorship and other forms of technology, generalized practices, techniques, business information, regardless of whether developed in connection with the Services or engagements with other CoCubes Institutes.

III. To the extent that CoCubes utilizes any CoCubes Information, in connection with the performance of Services, such CoCubes Information shall remain the property of CoCubes. Nothing in this Agreement shall be construed to grant the Institute any rights in CoCubes Information, other than the limited license to use the Platform for access to the Services as specified here under.

IV. CoCubes grants to the Institute a non-exclusive, non-sub-licensable, non-transferable license to use the CoCubes Information solely for the Institute's internal use. To the extent such license covers CoCubes Software, such license shall terminate and expire upon the termination or expiration of the applicable SOW or, if no SOW applies, upon the termination of CoCubes's provision of Services related to such CoCubes Software.

V. Student data is the nonexclusive property of the Institute and CoCubes. The analysis generated from such Student data so accumulated belongs to CoCubes. CoCubes shall have the right to permit its Institutes to use the processed Student data as part of the CoCubes service offerings to its Institutes. CoCubes shall use the Student data for displaying it on the Platform for online career development activities, which are a part of the Services provided by CoCubes to the Institute. "Students" shall mean students studying at the Institute, who have consented to their enrollment to avail the Services and who will be provided access to the Platform.

VI. The Institute shall not, with respect to CoCubes Information (i) create derivative works or translations (ii) transfer, distribute, lease, market, sublicense or otherwise grant rights in whole or in part to any third party; (iii) obfuscate, remove or alter any of the internet links or copyright or other proprietary legends (iv) reverse engineer, decompile or disassemble CoCubes Software or any part thereof or otherwise obtain or attempt to obtain the source code for CoCubes Software.

(m) Force Majeure - Neither Party will be liable to the other for its failure to perform any obligations under this Agreement where such performance is rendered impossible due to circumstances beyond its reasonable control, including acts of God, floods, acts of terrorism, riots or other hostilities, pandemics, government or legislative actions, technological outages and similar occurrences, provided that the Party experiencing the delay

promptly notifies the other party and takes reasonably necessary steps to resume full performance as soon as possible. If the Force Majeure Event/s continue(s) to subsist for a continuous period of 30 days, the other Party may terminate the Agreement by giving notice in writing.

(n) This Agreement will be governed by the laws of India. Each Party agrees to submit itself to the exclusive jurisdiction of the courts of New Delhi. Disputes arising under this Agreement shall be governed by the Indian Arbitration and Conciliation Act 1996. The Tribunal shall consist of a sole arbitrator appointed by mutual consent of both the Parties. The language of the arbitration shall be English. The seat of arbitration shall be New Delhi. The fees of arbitration will be borne by the Party as directed in the arbitration award.

(o) No person employed by either party for the performance of its obligations under this Agreement shall be deemed to be an employee of the other party.

(p) During the Term and for a period of twelve (12) months thereafter, neither party shall, directly or indirectly, solicit for employment or employ, or accept services provided by, any employee, officer or independent contractor of the other party who performed any work in connection with or related to the Services.

(q) This Agreement (i) embodies the final understanding between the Parties with respect to its subject matter; (ii) supersedes all previous oral or written agreements or arrangements between the Parties; (iii) may be signed in counterparts, each of which will be deemed an original, (iv) may only be amended in writing signed by an authorized officer of each Party. The Parties agree that any pre-printed terms on any transactional or other document used in connection herewith are per se null and void. Should any provision of this Agreement be held invalid or unenforceable, such invalidity will not invalidate the whole of this Agreement, but rather the remainder of this Agreement will remain in full force. Waiver by either Party of a breach of any provision of this Agreement by the other Party will not operate or be construed as a waiver of any subsequent, similar breaches by the breaching Party.

(r) All notices under this Agreement will be in writing and deemed effectively delivered upon receipt by personal delivery, reputed courier service or registered mail at the address provided by the Parties and as confirmed by delivery receipt.

#### Additional points

##### 1. Payment Terms

- a.) CoCubes will also charge 35 paise per SMS (if the number of SMSes exceed the limit provided upon sign up)
- b.) If the Institute fails to make the payment, assuming the log-ins of the student and/or Institute are active, the Platform will auto lock all the log-ins provided to (all across batches) the Students and the Institute. This may lead to loss of opportunities for Students for which CoCubes will not be responsible.

##### 2. Disclaimers

- a.) It has to be noted that the fees charged by CoCubes is towards the annual subscription of the technology for career development offerings; the fee is not towards creating employment opportunity of any specific company. As a principle and business model, CoCubes does not charge fee in the name of any specific company.
- b.) This price is applicable for 2019 batch only
- c.) Updates in count of Students, Services, prices and Terms for further batches need to be mutually agreed upon in writing

Warm Regards,

Avisek Chakraborty  
Manager - Institutions

CoCubes.com  
+91 9903 970 940

**CoCubes**  
An Aon Hewitt Company

Seamless Access To Assessments

Behavioral Cognitive  
Technical Vocational

## WHOM SO EVER CONCERN

This Memorandum of Understanding/Agreement (hereinafter referred to as MoU for convenience) is entered into on of 23/12/2016.

Between

DR.BC ROY ENGINEERING COLLEGE, DURGAPUR

And

CoreEL Technologies India Pvt. Ltd., having registered office at 21, 7<sup>th</sup> Main, 1<sup>st</sup> Block, Koramangala, Bangalore-560034 and herein after unless the context otherwise requires be referred to as ("CoreEL")

### **1. Introductory: Partnership Objective**

1.1. CoreEL is a Synergistic Value Added Technology Products and Solutions Provider in India. CoreEL develops standard and custom system level products to Industry, provides Solutions to Industry & provides Learning Solutions to Educational Institutions. CoreEL serves five vertical markets with its products and solutions. These markets are Defense & Space, Broadcasting & Professional Video, Education, Telecom & Networking and Security and Surveillance. All CoreEL Solutions will have High Technology content and uniqueness, with its ability to provide diversity of products and solutions around these products.

2. DR.BC ROY ENGINEERING COLLEGE, is a Leading College of Repute in DURGAPUR, West Bengal, India and offers advanced teaching & research programs in the field of Engineering & Technology.

2.1. The Parties wish to cooperate with each other for mutual benefit.

### **3. Benefits**

3.1. The Parties contemplate that they will benefit from this alliance as follows:

#### **3.2. Benefits to DR.BC ROY ENGINEERING COLLEGE, DURGAPUR**

3.2.1. Opportunity to engage with the Industry on a regular basis to understand the needs of the industry and accordingly update the syllabus.

3.2.2. Opportunity to upgrade the infrastructure in information technology-related topics.



- 3.2.3. Opportunity to collaborate with the industry for research programs, projects and student internships in the above fields.
- 3.2.4. Opportunity to procure various industry standard hardware and software tools pertaining from a single reputed organization on a need basis and save time consumed in commercial negotiations, leading to greater availability of time for teaching or student development programs.
- 3.2.5. Faculty development programs for teaching staff, advanced training to students.
- 3.2.6. Strengthening of the brand equity of the institution.
- 3.2.7. Improved marketability of students.

### 3.3. **Benefits to CoreEL**

- 3.3.1. Sets a framework for the procurement of the industry standard hardware and software tools marketed by CoreEL by the institution.
- 3.3.2. Makes available a pool of trained engineers for hiring by CoreEL or CoreEL's customers who use similar software and hardware.

## 4. **Activities**

- 4.1. In order to implement the objectives of this MOU, the Parties contemplate the following activities to be undertaken by them.
  - 4.1.1. DR. BC ROY ENGINEERING COLLEGE, DURGAPUR, shall, from time to time, place orders for and purchase one or more of CoreEL's hardware and/or software products. A current list of such products will be sent on demand for setting related Labs. Subject to CoreEL's terms of supply and any third party terms of service, license agreements or other contracts, CoreEL shall supply such products to Bannariamman Institute of Technology, Sathy and its affiliated colleges at discounted rates. Bannariamman Institute of Technology, Sathy shall communicate this to all its affiliated colleges. The duration of such agreement can be extended on mutually agreed basis. Any change of pricing from Principal Company of the software/Hardware will be updated by CoreEL to Bannariamman Institute of Technology, Sathy.
  - 4.1.2. CoreEL will set up Centre of Excellence or Nodal Centre for Labs with mutual agreement and this Lab would be named-for **CoreEL Center of Excellence**. CoreEL will help Bannariamman Institute of Technology, Sathy to impart certified training programs for students in weekends, summer holidays; evening classes etc. The students will

benefit from this as they will have a course completion certificate, project completion certificate and this will help them in getting a job in the industry

- 4.1.3. CoreEL will impart faculty development programs on Technologies and methodologies and other topics of interest to faculties/staffs of Bannariamman Institute of Technology, Sathyat regular intervals on request of Bannariamman Institute of Technology, Sathy. This will be at discounted rates.
- 4.1.4. CoreEL will offer advanced training programs to students of DR. BC ROY ENGINEERING COLLEGE, DURGAPUR on emerging technologies and design flows/methodologies to get them acquainted with the skills required by the industry. Such training programs shall be provided by CoreEL at reduced rates compared to its standard prices.
- 4.1.5. CoreEL will offer valuable Industry Perspective inputs to DR. BC ROY ENGINEERING COLLEGE, DURGAPUR in the area of curriculum upgrade and enhancement
- 4.1.6. CoreEL may consider offering internships to DR. BC ROY ENGINEERING COLLEGE, students within CoreEL and may provide assistance in getting internships to students with some of its large customers.
- 4.1.7. The Parties shall conduct joint Technical Seminars, Workshops and Conferences for increasing the awareness of technology in colleges affiliated to DR. BC ROY ENGINEERING COLLEGE, DURGAPUR on regular basis.
- 4.1.8. CoreEL shall provide training opportunities to DR. BC ROY ENGINEERING COLLEGE, DURGAPUR teaching staff at Sandeepani, training division of CoreEL at discounted rates.
- 4.1.9. DR. BC ROY ENGINEERING COLLEGE, DURGAPUR Faculties trained by CoreEL University Program can independently conduct training programs in "CoreEL Center of Excellence, Completion Certificate for all trainings will be issued by DR. BC ROY ENGINEERING COLLEGE, DURGAPUR Wherever necessary basic boards will be procured from CoreEL by DR. BC ROY ENGINEERING COLLEGE, DURGAPUR /concerned Trainee on recommendation of DR. BC ROY ENGINEERING COLLEGE, DURGAPUR during the training imparted by DR. BC ROY ENGINEERING COLLEGE, DURGAPUR .

- 4.2. A co-ordination committee consisting of two faculty members of DR.BC ROY ENGINEERING COLLEGE, DURGAPUR and two officers nominated by CoreEL shall be constituted to implement and give effect to the objectives of this MOU.

**5. Process**

Every time an activity is initiated under this MOU which requires any rendering of services, or supply or products, or both, from one Party to another, the Parties shall, depending on the nature of the transaction, the consideration reserved, liabilities assumed and such other factors, execute a binding purchase order (PO), work order (WO), license agreement or other definitive contract.

**6. General**

- 6.1. During their interaction under this MOU, the Parties may not disclose information of non-public nature which is valuable to each Party's business ("Confidential Information"). Use of Confidential Information shall be regulated by a non-disclosure agreement to be executed by the Parties. In the absence of such an NDA, the Party who is the recipient of Confidential Information shall keep confidential and not disclose to third parties such Confidential Information. Confidential Information shall be returned or destroyed upon written request by the party disclosing Confidential Information. All Confidential Information shall remain the exclusive property of the disclosing party or its licensors.
- 6.2. All rights, licenses and permissions to use any products supplied by CoreEL shall be regulated by the terms of such supply, including any applicable product license agreements.
- 6.3. Notwithstanding anything to the contrary, CoreEL's liability shall be limited to direct damages not exceeding the price of any products supplied or services rendered to DR.BC ROY ENGINEERING COLLEGE,

Between MEMORANDUM OF UNDERSTANDING  
DR. BC ROY ENGINEERING COLLEGE, DURGAPUR

DURGAPUR and shall not extend to any indirect damages of any nature whatsoever, including but not limited to, special, incidental, consequential, or punitive damages or loss of profits.

- 6.4. This MOU may be terminated by either party without assigning reasons by prior written notice of 90 days.
- 6.5. Each Party shall take specific permission to use the name, logo and other trademarks of the other Party on its website, marketing collateral and other publications. Deplction of such trademarks shall be in accordance with trademark usage guidelines.
- 6.6. Each Party shall be an independent contractor to the other and shall not be an agent, joint venture, or partner of the other.
- 6.7. Disputes under this MOU shall be resolved by discussion between such senior management functionaries as the Parties may nominate for that purpose. If they fail to resolve a dispute amicably within 15 days of its commencement, the Parties shall refer the dispute to binding arbitration to a sole arbitrator at a place mutually agreed upon by both parties.
- 6.8. The MoU will be valid for a period of 5(five) years from the date of signing the MoU and can be renewed with mutual consent.

Signatures

	CoreEL	DR. B. C. ROY ENGINEERING COLLEGE, DURGAPUR
Signature	<i>Sadiya</i>	<i>Sinha</i>
Name	Sadiya Arshad	Prof. AMITABHA SINHA
Title	National Manager	Principal DR. B. C. Roy Engineering College DURGAPUR
Date		21/12/2016



ANNEXURE – A

[Current Product List of CoreEL]

1. XILINX/DIGILENT Range of Software and Boards(KITS)( ECE, EEE, CSE, TE, IT)
2. Mentor Graphics HEP 1, HEP2 and HEP 3 category of EDA software(ECE, EEE, CSE, IT)
3. Wind River's VX-works RTOS(ECE, EEE, CSE, IT)
4. Analog Devices(ECE, EEE, CSE, IT)
5. MATHWORKS–MATLAB (ECE,EEE,EIE,MECH,MECHATRONICS,AUTO,AERO)
6. Ansys(ECE,EEE,EIE,MECH,MECHATRONICS,AUTO,AERO,CIVIL)
7. Speed Goat( Real Time Control Simulation)(EEE, Power System)

The entire above list has generic training programs and also training programs which can be customized according to requirements.

Quotations for the same can be demanded according to requirements.

*The salient feature of our university program :*

*We ar in University Segment for past 18 years catering to 2900 colleges all India.*

*We would like to bring across to you some of critical salient features of Our University Program to you*

*CoreEL Technologies is the AUTHORISED UNIVERSITY PARTNER FOR the following Organizations and products:*

- Xilinx*
- Digilent*
- Mentor Graphics*
- MATLAB*
- Speed goat*
- Wind River VxWorks*
- Analog Devises*
- Ansys*

MEMORANDUM OF UNDERSTANDING  
Between DR. B C ROY ENGINEERING COLLEGE

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*We have been Associated With SMDP ( Special Manpower Development Program) a government of India Program wherein all IIT's, NIT's, IISC and top tier colleges are our esteem customers. We have been involved in SMDP 1, SMDP 2 and now also for SMDP 3. Till date 33 top TIER 1 colleges / Universities are associated with us and this will go up to 60 colleges for SMDP 3. We are also associated with TEQIP, MODROB, AICTE, UGC, FIST, DST etc. in regards of various funding.*

*For your awareness as an authorized company we makes sure of 24/7 support, free workshops, trainings, seminars etc. These programs are delivered by authorised and certified product trainers and their credibility is of very high stake.*

*We try to ensure that the funds are utilized in the best possible way for these highly expensive technical products whose main challenge will be support and enabling the faculties and students.*

*We request you to kindly note that the following are the points which will cover you under university program.*

- 1. Supply of authentic products*
- 2. Free upgrades*
- 3. Free Workshops*
- 4. Free Seminars*
- 5. Life time support in [upt@coreel.com](mailto:upt@coreel.com) for your students and faculties*
- 6. Direct support and telecall support lifetime.*
- 7. All above is done by authorized trainers and technical experts*

*We look forward to a great relationship with you. You can contact the below mentioned at any time for further discussion in regards to any products.*

*For any clarification feel free to call us.*



# Dr. B. C. ROY ENGINEERING COLLEGE, DURGAPUR

(Approved by AICTE & Affiliated to WBUT)

CAMPUS : JEMUA ROAD, FULBHORE, DURGAPUR-713206 (W.B.), INDIA  
☎ (0343) 250-1353/4106/4121/2449, Fax : (0343) 250-4059 / 3424  
E-mail : dgp\_brcet@sancharnet.in, Website : www.brcet.org

## Memorandum of Understanding

### Analog Teaching Lab Setup at Department, Dr. B.C. Roy Engineering College, Durgapur

This memorandum of understanding is signed on the 22<sup>nd</sup> Sep Tuesday of, 2015, between the following institutions:

- a. M/s Ed Gate Technologies Pvt Limited which is the University Program Partner of Texas Instruments, India
- b. **Dr. B.C. Roy Engineering College, Durgapur.**

This Memorandum of Understanding is proposed in order to establish a teaching lab facility using Analog Kits at **Dr. B.C. Roy Engineering College, Durgapur.**

Through this Memorandum of Agreement, the two parties agree to the following.

- (a) A steering committee will be set up to monitor the activities of the MoU. The committee will consist of the **Gurpreet Singh Manager TI India University Program of M/s EdGate Technologies Pvt Limited** and the **Prof. (Dr.) Chandan Kumar Ghosh, Associate Professor of Electronics & Communication Engineering Department of Dr. B.C. Roy Engineering College, Durgapur.** With mutual consent, the steering committee can be expanded to include more members from the two institutions. The steering committee will be the supreme body as far the implementation of the activities of the MoU, the continuation of the MoU, and termination of the MoU are concerned.
- (b) **Lab Setup:** The College will utilize there existing lab to setup "Texas Instruments Lab" **EdGate Technologies Pvt Limited** agrees to donate **ASLK PRO KIT- 6 Numbers** to college under TI University Program to setup **Texas Instruments ASLK PRO Lab EdGate Technologies Pvt Limited** working with TI India will also provide the branding Material to setup the lab .e.g. posters and name plates .The college will be responsible for purchasing any other equipment's required to setting up the lab and for maintenance of the lab. **EdGate Technologies Pvt Limited** agrees to set up the lab and provide the necessary initial training and learning materials to begin with utilization of Lab.



## Dr. B. C. ROY ENGINEERING COLLEGE, DURGAPUR

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☎ : (0343) 250-1333/4106/4121/2449, Fax : (0343) 250-4059 / 3424  
E-mail : djg\_brcac@sanchamat.in, Website : www.brec.org

- (c) **Curriculum:** The College will explore ways to introduce a lab based courses using Texas Instruments TI Platforms in their undergraduate /post graduate engineering curriculum.
- (d) **Faculty Development Program:** Under University Program **EdGate Technologies and TI** will organize at least one faculty development program at the premises of the college to help the faculty members in teaching Analog Kit using ASLK PRO kit. The college will provide the infrastructure and other facilities to conduct event successfully.
- (e) **Workshops/Events:** If the College wishes to organize a national event in the area of TI Platform, EdGate Technologies Pvt. limited /TI will provide speakers.
- (f) **Publicity through Media :** The college does not publicize the event to other external communication about the MOU in electronic or print media without explicit permission from **EdGate Technologies Pvt Limited /Texas Instruments** .In case the college /University wants to do so a prior approval from **Texas Instruments and EdGate Technologies Pvt Limited** is required

Authorized Signatories:

Authorized Signatory from the Institution:

Principal  
Dr. B. C. Roy Engineering College  
DURGAPUR

Authorized Signatory from your Company:







# Dr. B. C. ROY ENGINEERING COLLEGE, DURGAPUR

(Approved by AICTE & Affiliated to MAKAUT WB)

CAMPUS : JEMUA ROAD, FULJHORE, DURGAPUR-713206 (WB), INDIA

☎ : (0343) 250-1353/4108/4121/2449 Fax : (0343) 250-4059 / 3424

E-mail : info@bcrec.ac.in • Website : www.bcrec.ac.in

## MEMORANDUM OF UNDERSTANDING

This MEMORANDUM OF UNDERSTANDING is entered into on 1<sup>st</sup>. February, 2019 at Durgapur by and between :

1. **The Mission Hospital, Durgapur** ( A unit of Durgapur Medical Centre Pvt. Ltd.) having its Registered Office at Plot No. 219 (P), Sector II C, Immon Kalyan Sarani, Bidhan Nagar, Durgapur, *hereinafter named TMH in acronym* and represented by Mr. Ramesh Lall, Senior General Manager – HRD, and hereinafter designated as the First Party which expression, *unless repugnant to the context*, shall mean and include its successors and assignees.....

AND

2. **Dr. B. C. Roy Engineering College, Durgapur** represented by Dr. Pijush Pal Roy, Director, *hereinafter named BCREC in acronym*, and called the Second Party (which expression shall mean and include its successors and assignees.....

".....Whereas the Second Party is desirous to avail medical treatment from the First Party for its members (*that includes bonafide Students, Staff and Faculty/Officials of Dr. B. C. Roy Engineering College, Durgapur and of the Academy of Professional Courses, Durgapur - APC (both the Institutions located at Jemua Road, Fuljhore, Durgapur – 713 206, District West Burdwan, West Bengal)*), and the First Party has agreed to provide medical treatment to the members of the Second Party **at the College premises and during agreed College Hours**"

" ..... And whereas it is deemed necessary to reduce the terms and conditions mutually agreed upon in writing to avoid any misunderstandings in the future, the following points were discussed and were agreed upon".

### Definitions:

For the purposes of these terms and conditions:

- a. "Hospital/TMH" shall mean the Mission Hospital, Durgapur, including its successors and assigns.
- b. "BCREC" shall mean Dr. B. C. Roy Engineering College, Durgapur including its successors and permitted assigns.



# Dr. B. C. ROY ENGINEERING COLLEGE, DURGAPUR


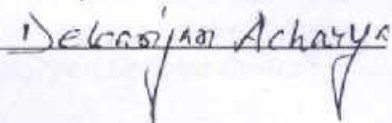
(Approved by AICTE & Affiliated to MAKAUT, WB)

CAMPUS : JEMUA ROAD, FULIHORE, DURGAPUR-713206 (WB), INDIA  
☎ (0343) 250-1353/4106/4121/2449 Fax (0343) 250-4095 / 3424  
E-mail : info@bcrec.ac.in • Website : www.bcrec.ac.in

## TERMS AND CONDITIONS:



- A. TMH will send one Doctor everyday (Tuesdays to Saturdays) for general health check - up of Staff and Students of BCREC and APC. *The timing has been mutually agreed upon - from 12.00 Hrs IST to 17.00 Hrs. IST.*
- B. TMH and BCREC will provide one - way conveyance respectively for transportation of the deputed Doctor from TMH (outbound) to BCREC and the return trip shall be provided by BCREC.
- C. BCREC will pay a sum of Rupees 50,000.00 (Rupees Fifty Thousand) only to TMH as Service Charge. *This sum will be inclusive of applicable GST.*
- D. *During interim end - Semester Break/ College Holidays for longer duration, this arrangement shall remain suspended, and recommence when the College(s) re - open after Holidays/end - Semester breaks. But BCREC shall not make any pro - rata deductions from the Service charge for the interim period.*
- E. For transportation of patients (ailing students/staff/Faculty and Officials) requiring medical attention, TMH shall provide Ambulances on Call.

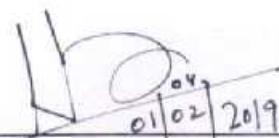
Witnesses:

1.  (M. Saiveev Kumar)
2. 

  
(Ramesh Lall)  
Sr. GM - HRD, Missions Hospital Ltd.  
Durgapur.

Witnesses:

1.  (KOUSHIK SENAPATI)
2.  (ALOK KAHAL)

 01/02/2019  
(Dr. Pijush Pal Roy),  
Director  
Dr. B. C. Roy Engineering College,  
Durgapur. **Pijush Pal Roy**  
DIRECTOR  
Dr. B. C. Roy Engineering College  
DURGAPUR



**Understanding  
between**

**Tata Power Skill Development Institute  
(TPSDI)**

**and**



**Dr B C Roy Engineering College, Durgapur**

---

**(BCREC)**



**Date: 02.02.2019**

A handwritten signature in blue ink, appearing to be 'H. Roy', is written on the right side of the page.

## 1. Background

The Tata Power Skill Development Institute (TPSDI) is an endeavor from the Tata Power Company to empower youth and others with employable skills, especially in the Power and allied sectors, and to address the skill gap challenge faced by the Indian Power Sector.

The Institute provides modular training and certification across a wide range of employable skills.

The Institute has set up five training hubs in four locations in the country leveraging the facilities of Tata Power and its JV/Subsidiaries:

- Shahad - Mumbai, Maharashtra
- Trombay - Mumbai, Maharashtra
- Maithon - Dhanbad, Jharkhand
- Mundra - Kutch, Gujarat
- Jojobera - Jamshedpur, Jharkhand

The Institute's unique training approach is designed for delivering skills with **speed, scale, and standards.**

Given the needs of Engineering students - Skills for the Power Sector, Specialized Skills for specific domains of operations in the Power Sector and Allied fields, TPSDI and the College wish to collaborate to bring together the resources and expertise for the benefit of the students.

This Understanding describes the Joint and Individual obligations that TPSDI and College agree to fulfil, to realize the potential of their synergy.

Each is referred to as "Party" in this Understanding, or jointly as "Parties". College includes the Students enrolled with the College.

## 2. Understanding

College has requested TPSDI to offer courses of training at TPSDI for students undergoing their curriculums and/or desirous of taking the Industry Certification courses/facilities offered by TPSDI.

Course modules will be mutually agreed upon between TPSDI and the College.

The Fees structure for the course is as defined below, which will be remitted by DD, by College/student to The Tata Power Company Limited on or before the commencement of the course

Feb 2019- Dec 2019	*Fee per student
One-Day Course	Rs 500/-
One -Week (5 working days) Course	Rs 3000/-

\*GST Inclusive

No. of students: **100 Students**



**3. Obligations of Students and College**

- All students enrolled in the course at TPSDI will follow the TPSDI Code of Conduct and Safety Norms for Students.
- 

**4. Obligations of TPSDI**

- TPSDI will conduct the course and assessments with all classroom, practical, and site visit components as per the course curriculum laid down by TPSDI.
  - The students will be awarded a Certificate by TPSDI after they undergo the course and assessments successfully.
- 

**5. Intellectual Property and Copyrights**

Both parties recognize that the concepts, designs, plans, content, assessments, and processes that are developed by either party, will remain the Intellectual Property and Copyright of that party at all times.

Neither party will infringe upon the Copyright of the other party. If any use or re-use of the materials of the other party are required, it can be done only after consent in writing is provided.

---

**6. The use of Logos**

Both parties can use the Logo of the other party, for demonstrating the mutual understanding and partnership contained in this Understanding, on approval in writing or as confirmed over email correspondence, of the exact context of use, and as approved in each instance.

---

**7. Effective Date, Term and Termination**

- a. This Understanding is valid with effect from the date of the last signature at the end of the document.
  - b. This Understanding is valid till 31.12.2019 unless terminated before that. The achievements and progress under the Understanding will be reviewed by both the parties.
  - c. This Understanding can be terminated by either party at any time, for any reason, with a communication to the Contact person of the other party. Any open transactions at that time will be taken forward to closure as may be mutually agreed. Any Commercial transactions open at that time will be settled and closed within 30 days.
- 

**8. No Licenses**

This Understanding is only describing a Business Relationship, and should not be construed to mean any form of ownership or license to either party except as stated in this Understanding.

There are no other rights granted to either party by the other, except as stated in this Understanding.

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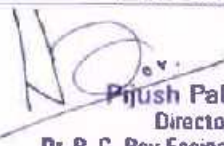


**9. Points of Contacts**

For managing the activities under this Understanding, the Contact Persons responsible at either party are as follows, including their contact and location details.

For TPSDI	For College
Name: Mr. Alok Prasad	Name: Dr. Pijush Pal Roy
Desig. Principal-TPSDI, Maithon	Desig. Director-BCREC
Address: Tata Power Skill Development Institute, The Tata Power Co Ltd., Adjacent to Maithon Power Ltd., Vill:Dombhui, P.O. Barbendia, Maithon District - Dhanbad 828205	Address: Dr. B. C. Roy Engineering College Jemua Road, Fuljhore Durgapur - 713206
Telephone:+91 7070090547 Mobile:+919204857098	Telephone: +91-9431506000 +91-6297128554
Email:alokprasad@tatapower.com	Email: director@bcrec.ac.in
Registered Office Address: The Tata Power Company Limited, Parel Receiving Station, Parel Tank Road, Mumbai 400 033, Maharashtra, India	Registered Office Address: Dr. B. C. Roy Engineering College "Management House" Jemua Road, Fuljhore Durgapur - 713206, W B

**10. Signatures**

For TPSDI	For College
 	 Pijush Pal Roy Director Dr. B. C. Roy Engineering College Durgapur
Name: Mr. ALOK PRASAD	Name: DR. PIJUSH PAL ROY
Designation: Principal-TPSDI, Maithon	Designation: Director, BCREC Durgapur
Date: 2 <sup>nd</sup> February 2019	Date: 2 <sup>nd</sup> February 2019



Mr.J.C. Mistry, Chief-TPSDI

- 0 -



# Dr. B. C. ROY ENGINEERING COLLEGE, DURGAPUR

(Approved by AICTE & Affiliated to WBUT)

CAMPUS : JEMUA ROAD, FULJHORE, DURGAPUR-713206 (W.B.) INDIA  
☎ : (0343) 250-1353/4106/4121/2449, Fax (0343) 250-4059 / 3424  
E-mail : info@bcrec.ac.in • Website www.bcrec.ac.in

Date: 23/03/18

**Dr. Ajay Kela**

President and CEO

Wadhvani Operating Foundation

Through:

**Mr. Asgar Ahmed**

Director

Student Entrepreneurship Development, India

Wadhvani Operating Foundation

Dear Dr. Kela,

This is to formally indicate Dr.B.C.ROY ENGINEERING COLLEGE, DURGAPUR intention to be part of Wadhvani Operating Foundation's "Premium Partner" in India.

As discussed in the meeting with Mr. Asgar Ahmed/ Subhabrata Bhattacharjee on 23<sup>RD</sup> March,2018 we have initiated the internal process to formally approve the WF proposal as follows:

Program	Details
<b>Curriculum Program (Basic &amp; Advance Entrepreneurship)</b>	
1. Entrepreneurship Curriculum Adoption*	[ <input checked="" type="checkbox"/> ] Basic [ <input checked="" type="checkbox"/> ] Advance [ <input type="checkbox"/> ] Both
2. Approval by the Academic Council for Course Adoption	Approval Date: _____ (Please attached document as proof of approval e.g. meeting minutes, memorandum, details of credits assigned etc.) <b>ANNEXURE I</b>
3. Entrepreneurship Curriculum Integration	[ <input type="checkbox"/> ] Basic [ <input type="checkbox"/> ] Advance [ <input type="checkbox"/> ] Both
4. Identified lessons to be integrated into existing courses	[ <input type="checkbox"/> ] Basic Lessons: _____ [ <input type="checkbox"/> ] Advance Lessons: _____



# Dr. B. C. ROY ENGINEERING COLLEGE, DURGAPUR

(Approved by AICTE & Affiliated to WBUT)

<p><b>Program Details</b></p> <p>CAMPUS : JEMUA ROAD, FULHORE, DURGAPUR-713206 (W.B.), INDIA          ☎ (0343) 250-1353/4106/4121/2449 ☎ (0343) 250-4059 / 3424          E-mail : info@bcrec.ac.in • Website : www.bcrec.ac.in</p>	
5. Approval by the Academic Council	Approval Date: _____ (Please attach document as proof of approval e.g. meeting minutes, memorandum with details of credits assigned etc.)
6. Identified faculty to undergo WF training and run the program in campus	Please attached name of faculty and their background, qualifications (Faculty Curriculum Vitae) <b>ANNEXURE II</b>
7. Roll out Date	Academic Year 2018-19 <input checked="" type="checkbox"/> Basic <u>August 2018 to January 2019</u> <input checked="" type="checkbox"/> Advance <u>February 2019 - August 2019</u> (These includes general holidays, exams semester break)
8. Infrastructure approved for rollout	<input checked="" type="checkbox"/> Classroom with Internet infrastructure for online blended teaching <input checked="" type="checkbox"/> Designated laptop/desktop, audio-visual equipment for use of faculty to run the content
<b>Practicum (Establishment of the Entrepreneurship-Cell)</b>	
1. Approval by the management to have the ecell established	Approval Date: <u>2007</u> (Please attached document as proof of approval e.g. meeting minutes, memorandum, etc.)
2. Identified who will act as adviser	Name of faculty and his/her background, qualifications <u>DR. P. PAL ROY, Director</u>
3. Identified a core of student to serve as E-Leaders and who will undergo WF E-Leaders Training	Name of students and their course <b>ANNEXURE II</b>
4. E-Leaders to undergo internal orientation on WF Ecell	Scheduled on:
<b>Published in College/University Collaterals</b>	
The program details published in College/University, Brochure/website with content credit to Wadhvani foundation	Approval _____ Published _____

\*If course adoption is in parts, please move to point #3

We understand this formal approval letter will be considered to be Annexure 1 of the MoU to be signed.

On behalf of

Dr. B. C. ROY ENGINEERING COLLEGE, DURGAPUR

PROF. DR. P. P. ROY  
DIRECTOR, BCREC  
23-03-2018

P. P. Roy  
23/3/2018



**Pijush Pal Roy**  
DIRECTOR  
Dr. B. C. Roy Engineering College  
DURGAPUR





# Dr. B. C. ROY ENGINEERING COLLEGE, DURGAPUR

(Approved by AICTE & Affiliated to WBUT)

CAMPUS : JEMUA ROAD, FULJHORE, DURGAPUR-713206 (W.B.), INDIA

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23 March 2018

## Annexure: 01

### TO WHOM IT MAY CONCERN

This is to certify that MAKAUT (Maulana Abul Kalam Azad University of Technology , West Bengal , B-142, Sector-2, Salt Lake) has mandated additional requirement of earning minimum number of Activity Points of 100 from the academic year 2018-19 Onwards and for existing students, to obtain B.Tech degree of the University. As student can earn at least 50 activity points if he participates in the Entrepreneurship programme offered by Wadwani Foundation(WF).

  
Prof. (Dr.) P. Pal Roy  
Director, BCRC

23/3/2018.  
**Pijush Pal Roy**  
DIRECTOR  
Dr. B. C. Roy Engineering College  
BURGAPUR





23 March 2018

**Annexure 02**

The following faculties are identified by the management from the instituteto undergo WF training and run the programme in campus –

1. Prof.Krishna Sinha Ray, Assistant Professor, Faculty of Management Sciences

Teaching Experience –

Core Subject : Operations and Systems : 24

Entrepreneurship Experience : 12

2. Prof.Dipta Chaudhuri , Assistant Professor, Electronics Engineering

Teaching Experience –

Core Subject Electronics Engineering: 11

Entrepreneurship Experience : 06 Years

The students selection is yet to take place, the updated list shall be sent shortly.

3. Prof.Abhijit Banerjee , Assistant Professor, Electronics Engineering

Teaching Experience –

Core Subject : ECE : 10

Entrepreneurship Experience : 06 Years

The students selection is yet to take place, the updated list shall be sent shortly.

4. Prof.Shouvik Chandra , Assistant Professor, Marketing Management

Teaching Experience –

Core Subject : 10

Entrepreneurship Experience : 06 Years

The students selection is yet to take place, the updated list shall be sent shortly.



Handwritten signature and date: 23/3/2018