

NATIONAL INSTITUTE OF TECHNOLOGY DURGAPUR

West Bengal, India

The Board of Governors of the Institute upon the recommendation of the Senate hereby confers the degree of

Doctor of Philosophy

Department of MANAGEMENT STUDIES

On

SOMROOP SIDDHANTA

who submitted a thesis entitled

A study on the Relationship of Promotional Mix with Sales and Profits

and successfuly completed the requirement as prescribed under regulation on 11.05.2015

Chairman Senate ABBhettachemor

Chairman Board of Governors